

File 347:JAPIO Oct 1976-2003/Jun(Updated 031006)
(c) 2003 JPO & JAPIO
File 348:EUROPEAN PATENTS 1978-2003/Oct W01
(c) 2003 European Patent Office
File 349:PCT FULLTEXT 1979-2002/UB=20031009,UT=20031002
(c) 2003 WIPO/Univentio
File 350:Derwent WPIX 1963-2003/UD,UM &UP=200366
(c) 2003 Thomson Derwent
File 256:SoftBase:Reviews,Companies&Prods. 82-2003/Sep
(c) 2003 Info.Sources Inc
File 35:Dissertation Abs Online 1861-2003/Sep
(c) 2003 ProQuest Info&Learning
File 583:Gale Group Globalbase(TM) 1986-2002/Dec 13
(c) 2002 The Gale Group
File 65:Inside Conferences 1993-2003/Oct W2
(c) 2003 BLDSC all rts. reserv.
File 2:INSPEC 1969-2003/Oct W1
(c) 2003 Institution of Electrical Engineers
File 233:Internet & Personal Comp. Abs. 1981-2003/Jul
(c) 2003, EBSCO Pub.
File 474:New York Times Abs 1969-2003/Oct 15
(c) 2003 The New York Times
File 475:Wall Street Journal Abs 1973-2003/Oct 15
(c) 2003 The New York Times
File 99:Wilson Appl. Sci & Tech Abs 1983-2003/Sep
(c) 2003 The HW Wilson Co.
File 95:TEME-Technology & Management 1989-2003/Sep W4
(c) 2003 FIZ TECHNIK
File 15:ABI/Inform(R) 1971-2003/Oct 13
(c) 2003 ProQuest Info&Learning
File 9:Business & Industry(R) Jul/1994-2003/Oct 15
(c) 2003 Resp. DB Svcs.
File 610:Business Wire 1999-2003/Oct 16
(c) 2003 Business Wire.
File 810:Business Wire 1986-1999/Feb 28
(c) 1999 Business Wire
File 275:Gale Group Computer DB(TM) 1983-2003/Oct 15
(c) 2003 The Gale Group
File 476:Financial Times Fulltext 1982-2003/Oct 16
(c) 2003 Financial Times Ltd
File 624:McGraw-Hill Publications 1985-2003/Oct 15
(c) 2003 McGraw-Hill Co. Inc
File 636:Gale Group Newsletter DB(TM) 1987-2003/Oct 15
(c) 2003 The Gale Group
File 621:Gale Group New Prod.Annou.(R) 1985-2003/Oct 15
(c) 2003 The Gale Group
File 613:PR Newswire 1999-2003/Oct 16
(c) 2003 PR Newswire Association Inc
File 813:PR Newswire 1987-1999/Apr 30
(c) 1999 PR Newswire Association Inc
File 16:Gale Group PROMT(R) 1990-2003/Oct 15
(c) 2003 The Gale Group
File 160:Gale Group PROMT(R) 1972-1989
(c) 1999 The Gale Group
File 634:San Jose Mercury Jun 1985-2003/Oct 15
(c) 2003 San Jose Mercury News
File 148:Gale Group Trade & Industry DB 1976-2003/Oct 16
(c) 2003 The Gale Group
File 20:Dialog Global Reporter 1997-2003/Oct 16
(c) 2003 The Dialog Corp.

Set	Items	Description
S1	343	AU='WALKER J S'
S2	241	AU='WALKER JAY':AU='WALKER JAY S'
S3	74	AU='WALKER, J'
S4	53	AU='WALKER, J. S':AU='WALKER, J. S.'

S5 162 AU='WALK J.S.'
S6 8 AU='WALKER, JAY':AU='WALKER, JAY S.'
S7 532 AU='SCHNEIER B':AU='SCHNEIER BRUCE' OR AU='SCHNEIER, B':AU-
='SCHNEIER, BRUCE'
S8 353 AU='JORASCH J':AU='JORASCH JAMES A'
S9 204 (S1 OR S2 OR S3 OR S4 OR S5 OR S6 OR S7 OR S8) AND (PRICE?
? OR PRICING)
S10 10 (S1 OR S2 OR S3 OR S4 OR S5 OR S6 OR S7 OR S8) AND (AUCTION?
? OR ((BID? ? OR BIDDING)(3N)OFFER?)) (S) (PRICE? ? OR PRICING)
S11 47 S9 AND (CONDITIONAL? OR BUYER(1W)DRIVEN)
S12 37 S11 FROM 347,348,349

10/5/1 (Item 1 from file: 349)
DIALOG(R) File 349:PCT FULLTEXT
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00843152

ENTERTAINMENT LAYER OVERLAID ON ONLINE TRANSACTIONS
COUCHE DE DIVERTISSEMENT ACCOMPAGNANT DES TRANSACTIONS EN LIGNE

Patent Applicant/Assignee:

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Park, Stamford, CT 06905, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200175758 A2 20011011 (WO 0175758)

Application: WO 2001US9806 20010327 (PCT/WO US0109806)

Priority Application: US 2000538773 20000330

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ
DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ
LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG
SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM

Main International Patent Class: G06F-017/60

Publication Language: English

Filing Language: English

Fulltext Availability:

Detailed Description

Claims

Fulltext Word Count: 22864

English Abstract

French Abstract

Legal Status (Type, Date, Text)

Publication 20011011 A2 With declaration under Article 17(2)(a); without
abstract; title not checked by the International
Searching Authority.

Examination 20020627 Request for preliminary examination prior to end of
19th month from priority date

10/5/2 (Item 2 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT
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00816774 **Image available**

SYSTEM TO ESTABLISH A CUSTOMER-SPECIFIED PRICE OF A PRODUCT AND TO MANAGE
REDEMPTION OF THE PRODUCT AT THE ESTABLISHED PRICE

SYSTEME PERMETTANT D'ETABLIR UN PRIX DE PRODUIT SPECIFIÉ PAR UN CLIENT ET
DE GERER L'ACQUISITION DU PRODUIT AU PRIX ETABLI

Patent Applicant/Assignee:

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Legal Representative:

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US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200150301 A2 20010712 (WO 0150301)

Application: WO 2000US30625 20001107 (PCT/WO US0030625)

Priority Application: US 99173458 19991229; US 2000540709 20000331

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ
DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ
LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG
SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM

Main International Patent Class: G06F-017/60

Publication Language: English

Filing Language: English

Fulltext Availability:

Detailed Description

Claims

Fulltext Word Count: 27234

English Abstract

French Abstract

Legal Status (Type, Date, Text)

Publication 20010712 A2 Without international search report and to be
republished upon receipt of that report.

Examination 20011011 Request for preliminary examination prior to end of
19th month from priority date

Declaration 20020606 Late publication under Article 17.2a

Republication 20020606 A2 With declaration under Article 17(2)(a); without
abstract; title not checked by the International
Searching Authority.

10/5/3 (Item 3 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00774487 **Image available**

SYSTEMS AND METHODS FOR EVALUATING INFORMATION ASSOCIATED WITH A
TRANSACTION TO DETERMINE A SUBSIDY OFFER

SYSTEMES ET PROCEDES POUR EVALUER DES INFORMATIONS ASSOCIEES A UNE
TRANSACTION POUR DETERMINER UNE OFFRE DE SUBVENTION

Patent Applicant/Assignee

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Ridge Park, Stamford, CT 06905, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200108025 A2 20010201 (WO 0108025)

Application: WO 2000US18474 20000706 (PCT/WO US0018474)

Priority Application: US 99143396 19990712; US 2000579215 20000526

Designated States: AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CU CZ DE DK

DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR

LS LT LU LV MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ

TM TR TT UA UG US UZ VN YU ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Main International Patent Class: G06F-017/60

Publication Language: English

Filing Language: English

Fulltext Availability:

 Detailed Description

 Claims

Fulltext Word Count: 11692

English Abstract

French Abstract

Legal Status (Type, Date, Text)

Publication 20010201 A2 Without international search report and to be
republished upon receipt of that report.

Examination 20010525 Request for preliminary examination prior to end of
19th month from priority date

Correction 20010920 Corrections of entry in Section 1: under (30)
replace "22 July 1999 (22.07.99)" by "12 July 1999
(12.07.99)"

Republication 20010920 A2 Without international search report and to be
republished upon receipt of that report.

Correction 20010920 Corrections of entry in Section 1:

Declaration 20021031 Late publication under Article 17.2a

Republication 20021031 A2 With declaration under Article 17(2)(a); without
abstract; title not checked by the International
Searching Authority.

10/5/4 (Item 4 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00766038 **Image available**

PURCHASING SYSTEMS AND METHODS WHEREIN A BUYER TAKES POSSESSION AT A RETAILER OF A PRODUCT PURCHASED USING A COMMUNICATION NETWORK
SYSTEMES ET PROCEDES D'ACHAT OU UN ACHETEUR PREND POSSESSION CHEZ UN DETAILLANT D'UN PRODUIT ACHETE AU MOYEN D'UN RESEAU DE COMMUNICATION

Patent Applicant/Assignee:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 200079410 A2 20001228 (WO 0079410)

Application: WO 2000US12640 20000509 (PCT/WO US0012640)

Priority Application: US 99337906 19990622

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE
DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC
LK LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK
SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
(AP) GH GM KE LS MW SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM

Main International Patent Class: G06F-017/60

Publication Language: English

Filing Language: English

Fulltext Availability:

Detailed Description

Claims

Fulltext Word Count: 30214

English Abstract

French Abstract

L'invention concerne un systeme et des procedes d'achat, selon lesquels un acheteur prend possession d'un produit chez un detaillant. Un systeme d'achat peut communiquer avec un acheteur par le biais d'un reseau de communication pour etablir un premier prix d'un produit entre l'acheteur et un vendeur. Le systeme d'achat peut egalement prendre des dispositions permettant a l'acheteur de prendre possession du produit chez un detaillant, different du vendeur, qui offre le produit a la vente a un second prix. Des informations de verification, qui permettent au detaillant d'autoriser l'acheteur de prendre possession du produit, sont transmises au detaillant. L'acheteur effectue un paiement en se basant sur le premier prix, au systeme d'achat en echange du droit de prendre possession du produit chez le detaillant. Selon une mode de realisation prefere, le systeme d'achat reçoit une offre de l'acheteur, y compris un prix d'offre lie au produit. Selon une autre mode de realisation, le systeme d'achat transmet des informations sur le remboursement, y compris un code de remboursement, a l'acheteur. Ces informations peuvent comporter des informations permettant la creation d'un bon de commande a utiliser lors de la prise de possession du produit. Le systeme d'achat peut aussi recevoir des informations concernant une tentative de l'acheteur de prendre possession du produit, y compris le code de remboursement, du detaillant.

Legal Status (Type, Date, Text)

Publication 20001228 A1 without international search report and to be republished upon receipt of that report.
Examination 20010517 Request for preliminary examination prior to end of 19th month from priority date
Declaration 20011101 Late publication under Article 17.2a
Republication 20011101 A2 With declaration under Article 17(2) (a); without abstract; title not checked by the International Searching Authority.

10/5/5 (Item 5 from file: 349)
DIALOG(R) File 349:PCT FULLTEXT
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00747122 **Image available**
SYSTEM AND METHOD FOR DETERMINING A POSTING PAYMENT AMOUNT
SYSTEME ET PROCEDE SERVANT A DETERMINER LE MONTANT D'UN REGLEMENT ENTRE PARTICULIERS

Patent Applicant/Assignee:

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Patent Applicant/Inventor:

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Legal Representative:

TALWALKAR Nandu A, Intellectual Property Department, Walker Digital Corporation, Five High Ridge Park, Stamford, CT 06905, US

Patent and Priority Information (Country, Number, Date):

Patent: WO 200060515 A1 20001012 (WO 0060515)

Application: WO 2000US7861 20000324 (PCT/WO US0007861)

Priority Application: US 99285472 19990402

Designated States: AE AG AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
(AP) GH GM KE LS MW SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM

Main International Patent Class: G06F-017/60

Publication Language: English

Filing Language: English

Fulltext Availability:

Detailed Description

Claims

Fulltext Word Count: 9046

English Abstract

Information is received about a post for an item to be sold. The information may include, for example, the class and type of item being sold, the reputation of a seller, a floor price below which the item will not be sold, a condition of the item and peripherals included with the item. Based on the received information, a posting payment amount is determined.

French Abstract

On recoit des informations concernant la publicite d'un article a vendre. Ces informations peuvent comprendre, par exemple, la categorie et le type d'article en vente, la reputation du vendeur, un prix plancher au-dessous duquel l'article ne sera pas vendu, l'état de l'article et les accessoires qui l'accompagnent. On determine le montant d'un reglement entre particuliers sur la base des informations recues.

Legal Status (Type, Date, Text)

Publication 20001012 A1 With international search report.

Examination 20010322 Request for preliminary examination prior to end of 19th month from priority date

10/5/6 (Item 6 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00577735 **Image available**

SYSTEM AND METHOD FOR ENCOURAGING COMPETITIVE PARTICIPATION IN AN AUCTION
SYSTEME ET PROCEDE POUR ENCOURAGER LA PARTICIPATION CONCURRENTIELLE A UNE
VENTE AUX ENCHERES

Patent Applicant/Assignee:

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WALKER Jay S,

VAN LUCHENE Andrew S,

TEDESCO Daniel E,

Inventor(s):

WALKER Jay S ,

VAN LUCHENE Andrew S,

TEDESCO Daniel E

Patent and Priority Information (Country, Number, Date):

Patent: WO 200041108 A1 20000713 (WO 0041108)

Application: WO 99US23901 19991014 (PCT/WO US9923901)

Priority Application: US 98223901 19981231

Designaté States: AE AL AM AT AU AZ BA BB BG BY CA CH CN CU CZ DE DK EE
ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT
LU LV MD MG MK MN MW NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT
UA UG US UZ VN YU ZA ZW GH GM KE LS MW SD SL SZ TZ UG ZW AM AZ BY KG KZ
MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ
CF CG CI CM GA GN GW ML MR NE SN TD TG

Main International Patent Class: G06F-017/60

Publication Language: English

Fulltext Availability:

Detailed Description

Claims

Fulltext Word Count: 11034

English Abstract

In both an on-line and a conventional auction, an auctioneer may encourage competitive bidding behavior through the provision of rewards to those bidders whose bids meet predetermined criteria. For example, a bidder may be rewarded if her bid exceeds a prior bid by a threshold value. An auctioneer may further discourage non-competitive bidding behavior by penalizing those bidders whose bids fall below predetermined standards.

French Abstract

Dans une vente aux encheres aussi bien electronique que classique, un commissaire priseur peut encourager l'encheres concurrentielle en offrant une recompense aux encherisseurs dont les encheres remplissent certaines conditions. Par exemple, un encherisseur peut etre recompense si son encheres depasse une encheres anterieure, d'une valeur seuil. Un commissaire-priseur peut egalement encourager l'encheres non-concurrentielle en penalisant les encherisseurs dont les encheres sont inferieures a des normes predeterminees.

10/5/7 (Item 7 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00576348 **Image available**

APPARATUS AND METHOD FOR FLEXIBLE-PRODUCT VOUCHER
APPAREIL ET PROCEDE RELATIFS A DES BONS POUR PRODUIT FLEXIBLE

Patent Applicant/Assignee:

WALKER DIGITAL LLC,

WALKER Jay S,

TEDESCO Daniel E,

Inventor(s):

WALKER Jay S ,

TEDESCO Daniel E

Patent and Priority Information (Country, Number, Date):

Patent: WO 200039721 A1 20000706 (WO 0039721)

Application: WO 99US23799 19991012 (PCT/WO US9923799)

Priority Application: US 98221104 19981228

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE
ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT
LU LV MD MG MK MN MW NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT
UA UG US UZ VN YU ZA ZW GH GM KE LS MW SD SL SZ TZ UG ZW AM AZ BY KG KZ
MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ
CF CG CI CM GA GN GW ML MR NE SN TD TG

Main International Patent Class: G06F-017/60

Publication Language: English

Fulltext Availability:

Detailed Description

Claims

Fulltext Word Count: 8668

English Abstract

A flexible product voucher is redeemed by receiving a request for a product, said request including flexible product voucher information and information pertaining to a product within a general product class; determining whether the request satisfies a set of purchase criteria for the requested product; and if the request satisfies a set of purchase criteria for the requested product, then providing the requested product to a customer.

French Abstract

L'invention concerne un procede d'echange de bon pour produit flexible, qui consiste a recevoir une demande de produit, ladite demande comprenant des informations relatives au bon pour produit flexible, ainsi que des informations relatives a un produit appartenant a une categorie de produit generale ; a determiner si la demande satisfait un ensemble de criteres d'achat pour le produit demande ; et si ladite demande satisfait un ensemble de criteres d'achat pour le produit demande, a fournir ensuite au client le produit demande.

10/5/8 (Item 8 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00456627 **Image available**

VIRTUAL PROPERTY SYSTEM

BIENS VIRTUELS EN RESEAU

Patent Applicant/Assignee:

TRANSACTOR NETWORKS INC,

Inventor(s):

MARTINEZ Ronald,

SCHNEIER Bruce ,

GUERIN Greg

Patent and Priority Information (Country, Number, Date):

Patent: WO 9847091 A1 19981022

Application: WO 98US7176 19980409 (PCT/WO US9807176)

Priority Application: US 97834027 19970411

Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES

FI GB GE GH GM GW HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD

MG MK MN MW NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ

VN YU ZW GH GM KE LS MW D SZ UG ZW AM AZ BY KG KZ MD RU U TM AT BE CH
CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN ML
MR NE SN TD TG

Main International Patent Class: G06F-019/00

International Patent Class: G07F-17:32; A63F-09:22

Publication Language: English

Fulltext Availability:

Detailed Description

Claims

Fulltext Word Count: 21246

English Abstract

A system of property ownership and transfer that can be used in connection with a computer network. The system permits limited edition, digital objects to be created and exchanged for value.

French Abstract

La presente invention concerne un systeme de possession et de transfert de biens utilisable en relation avec un reseau informatique. Ce systeme permet la creation et l'echange contre paiement d'objets numeriques d'édition limitee.

10/5/9 (Item 9 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

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00419900 **Image available**

CONDITIONAL PURCHASE OFFER MANAGEMENT SYSTEMS
SYSTEMES DE GESTION D'OFFRES D'ACHAT CONDITIONNELLES

Patent Applicant/Assignee:

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Patent and Priority Information (Country, Number, Date):

Patent: WO 9810361 A1 19980312

Application: WO 97US15492 19970904 (PCT/WO US9715492)

Priority Application: US 96707660 19960904; US 97889319 19970708

Designated States: AL AM AT AT AU AZ BA BB BG BR BY CA CH CN CU CZ CZ DE DE

DK DK EE ES FI FI GB GE GH HU IL IS JP KE KG KP KR KZ LC LK LR LS LT

LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SK SL TJ TM TR

TT UA UG UZ VN YU ZW GH KE LS MW SD SZ UG ZW AM AZ BY KG KZ MD RU TJ TM

AT BE CH DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA

GN ML MR NE SN TD TG

Main International Patent Class: G06F-017/60

International Patent Class: H04L-09:00

Publication Language: English

Fulltext Availability:

Detailed Description

Claims

Fulltext Word Count: 64791

English Abstract

The present invention is a method and apparatus for effectuating bilateral buyer-driven commerce. The present invention allows prospective buyers (400) or sellers (300), for sellers conveniently to search for relevant buyer purchase offers, and for sellers potentially to bind a

buyer to a contract based on the buyer's purchase offer. In a preferred embodiment, the apparatus of the present invention includes a controller (200) that receives binding purchase offers from prospective buyers. The controller makes purchase offers available to potential sellers and then determines if one or more sellers are willing to accept a given purchase offer. The method and apparatus of the present invention have applications on the Internet as well as conventional communications systems such as voice telephony.

French Abstract

La presente invention concerne un procede et un appareillage destine a realiser du commerce bilateral regi par l'acheteur. Cette invention permet a des acheteurs potentiels (400) ou a des vendeurs potentiels (300), a des vendeurs de rechercher aisement des offres d'achat appropriees d'acheteurs, et aux vendeurs de lier potentiellement un acheteur par un contrat sur la base de l'offre d'achat de l'acheteur. Dans un mode de realisation prefere, l'appareillage decrit dans la presente invention comprend un contrroleur (200) recevant des offres d'achat provenant d'acheteurs potentiels. Le contrroleur met ces offres d'achat a la disposition de vendeurs potentiels, et determine ensuite si un ou davantage de vendeurs sont prts a accepter une offre d'achat donnee. Les procede et appareillage decrits dans la presente invention trouvent des applications sur Internet, ainsi que dans des systemes de communication traditionnels, telles les telecommunications vocales.

10/5/10 (Item 10 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

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00413600 **Image available**

METHOD AND APPARATUS FOR A CRYPTOGRAPHICALLY-ASSISTED COMMERCIAL NETWORK SYSTEM DESIGNED TO FACILITATE AND SUPPORT EXPERT-BASED COMMERCE
PROCEDE ET APPAREIL DESTINE A UN SYSTEME DE RESEAU COMMERCIAL ASSISTE PAR CRYPTOGRAPHIE, ET PERMETTANT DE FACILITER ET D'ASSURER DES OPERATIONS COMMERCIALES DE TYPE EXPERT

Patent Applicant/Assignee:

WALKER ASSET MANAGEMENT LIMITED PARTNERSHIP,

Inventor(s):

WALKER Jay S ,

SCHNEIER Bruce ,

JORASCH James A

Patent and Priority Information (Country, Number, Date):

Patent: WO 9804061 A1 19980129

Application: WO 97US12978 19970724 (PCT/WO US9712978)

Priority Application: US 96685706 19960724

Designated States: AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GE GH HU IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN YU ZW GH KE LS MW SD SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN ML MR NE SN TD TG

Main International Patent Class: H04K-001/00

Publication Language: English

Fulltext Availability:

Detailed Description

Claims

Fulltext Word Count: 23422

English Abstract

The present invention is an expert matching method and apparatus for managing communication between an expert having particular qualifications and an end user seeking a solution to an expert request. In a preferred embodiment, the apparatus of the present invention includes a controller (200) having a database for storing expert qualifications. In one embodiment, the controller receives an expert request. A search program

identifies experts qualified to respond to the expert request. The expert request (200) is then transmitted to the expert, which results in an expert answer (130) transmitted to and received by the central controller. After authentication of the expert answer, using a wide range of security levels from passwords to cryptography, the answer is forwarded to the end user. The method and apparatus of the present invention have applications on the Internet as well as conventional voice telephony systems.

French Abstract

Cette invention concerne un procede et un appareil de mise en correspondance d'experts. Ce systeme permet de gerer les communications entre un expert qui possede certaines qualifications, et un utilisateur de fin de ligne qui cherche une solution en adressant une demande a un expert. Dans un mode de realisation prefere, l'appareil decrit dans cette invention comprend une unite de commande (200) qui possede une base de donnees ou sont stockees les qualifications des experts. Dans un mode de realisation, l'unite de commande va tout d'abord recevoir une demande adressee a un expert. Un programme de recherche va determiner quels sont les experts qui sont qualifies pour repondre a cette demande. La demande (120) est ensuite transmise a un expert qui va envoyer sa reponse (130) a l'unite de commande centrale. Apres authentification de la reponse de l'expert a l'aide d'une gamme etendue de niveaux de securite allant de mots de passe a la cryptographie, la reponse est envoyee a l'utilisateur en fin de ligne. Ce procede et cet appareil peuvent etre utilises tant sur Internet que dans des systemes traditionnels de telephonie vocale.

12/TI,PY,AZ/1 (Item 1 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00961419

METHOD AND APPARATUS FOR GENERATING AND MARKETING SUPPLEMENTAL INFORMATION
PROCEDE ET APPAREIL DE PRODUCTION ET MARKETING D'INFORMATION SUPPLEMENTAIRE
Publication Year: 2002

12/TI,PY,AZ/2 (Item 2 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00904478

CONDITIONAL LOTTERY SYSTEM
SYSTEME DE LOTERIE A CONDITIONS
Publication Year: 2002

12/TI,PY,AZ/3 (Item 3 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00885081

METHOD AND APPARATUS FOR RECOMMENDING MODIFICATIONS TO UNACCEPTABLE
CONDITIONAL PURCHASE OFFERS (CPOS)
PROCEDE ET APPAREIL PERMETTANT DE RECOMMANDER DES MODIFICATIONS A DES
OFFRES D'ACHAT CONDITIONNELLES INACCEPTABLES
Publication Year: 2002

12/TI,PY,AZ/4 (Item 4 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00851721

SYSTEM TO PROVIDE DISCOUNT AMOUNTS FOR PERFORMANCE OF WORK ASSIGNMENTS
SYSTEME CONCU POUR FOURNIR DES RABAIS POUR L'EXECUTION D'ATTRIBUTIONS DE
TACHES
Publication Year: 2001

12/TI,PY,AZ/5 (Item 5 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00851710

METHOD AND APPARATUS FOR MANAGING THE SALE OF AGING PRODUCTS
PROCEDE ET APPAREIL DE GESTION DES VENTES DE PRODUITS VIEILLISSANTS
Publication Year: 2001

12/TI,PY,AZ/6 (Item 6 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00843152

ENTERTAINMENT LAYER OVERLAID ON ONLINE TRANSACTIONS
COUCHE DE DIVERTISSEMENT ACCOMPAGNANT DES TRANSACTIONS EN LIGNE
Publication Year: 2001

12/TI,PY,AZ/7 (Item 7 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00803603

RETAIL SYSTEM FOR SELLING PRODUCTS BASED ON A FLEXIBLE PRODUCT DESCRIPTION
SYSTEME DE VENTE AU DETAIL PERMETTANT DE VENDRE DES PRODUITS SUR LA BASE
D'UNE DESCRIPTION DE PRODUIT FLEXIBLE
Publication Year: 2001

12/TI,PY,AZ/8 (Item 8 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00786995

METHOD AND APPARATUS FOR RECEIVING AND RESPONDING TO CUSTOMER REQUESTS FOR INFORMATION
PROCEDE ET APPAREIL PERMETTANT DE RECEVOIR DES DEMANDES D'INFORMATIONS DE CLIENTS ET D'Y REPONDRE
Publication Year: 2001

12/TI,PY,AZ/9 (Item 9 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00785191

SYSTEM AND METHOD FOR SUBSIDIZING CONDITIONAL PURCHASE OFFERS (CPOS)
SYSTEME ET PROCEDE DE SUBVENTIONNEMENT D'OFFRES D'ACHATS CONDITIONNELLES (CPO)
Publication Year: 2001

12/TI,PY,AZ/10 (Item 10 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00783296

SYSTEM AND METHOD FOR FACILITATING THE SALE OF A TRAVEL PRODUCT
SYSTEME ET PROCEDE FACILITANT LA VENTE D'UN PRODUIT DE VOYAGE
Publication Year: 2001

12/TI,PY,AZ/11 (Item 11 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00781899

DYNAMIC PROPAGATION OF PROMOTIONAL INFORMATION IN A NETWORK OF POINT-OF-SALE TERMINALS
DIFFUSION DYNAMIQUE D'INFORMATIONS A CARACTERE PROMOTIONNEL DANS UN RESEAU DE TERMINAUX DE POINTS DE VENTE
Publication Year: 2001

12/TI,PY,AZ/12 (Item 12 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00777954

SUPPLEMENTAL OFFERS WHEREIN A BUYER TAKES POSSESSION AT A RETAILER OF A PRIMARY PRODUCT PURCHASED THROUGH A PURCHASING SYSTEM
OFFRES SUPPLEMENTAIRES PERMETTANT A UN ACHETEUR DE PRENDRE POSSESSION CHEZ UN DETAILLANT D'UN PRODUIT PRIMAIRE AU MOYEN D'UN SYSTEME D'ACHAT
Publication Year: 2001

12/TI,PY,AZ/13 (Item 13 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00774487

SYSTEMS AND METHODS FOR EVALUATING INFORMATION ASSOCIATED WITH A TRANSACTION TO DETERMINE A SUBSIDY OFFER
SYSTEMES ET PROCEDES POUR EVALUER DES INFORMATIONS ASSOCIEES A UNE TRANSACTION POUR DETERMINER UNE OFFRE DE SUBVENTION
Publication Year: 2001

12/TI,PY,AZ/14 (Item 14 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00774486

SYSTEM AND METHOD FOR PRICING A TRAVEL PRODUCT BASED ON A TRAVELER'S
SPECIFIED DEGREE OF FLEXIBILITY
SYSTEME ET PROCEDE PERMETTANT DE FIXER LE PRIX D'UN PRODUIT DE VOYAGE EN
FONCTION DU DEGRE DE FLEXIBILITE DONNE D'UN VOYAGEUR
Publication Year: 2001

12/TI,PY,AZ/15 (Item 15 from file: 349)
DIALOG(R)File 349: (c) 2003 WIPO/Univentio. All rts. reserv.

00766118

REDEMPTION SYSTEMS AND METHODS WHEREIN A BUYER TAKES POSSESSION AT A
RETAILER OF A PRODUCT PURCHASED USING A COMMUNICATION NETWORK
SYSTEMES ET PROCEDES D'ENCAISSEMENT, LORS DE L'ENTREE EN POSSESSION PAR UN
ACHETEUR, CHEZ UN DETAILLANT, D'UN PRODUIT ACHETE PAR L'INTERMEDIAIRE
D'UN RESEAU DE TELECOMMUNICATIONS
Publication Year: 2000

12/TI,PY,AZ/16 (Item 16 from file: 349)
DIALOG(R)File 349: (c) 2003 WIPO/Univentio. All rts. reserv.

00766082

SETTLEMENT SYSTEMS AND METHODS WHEREIN A BUYER TAKES POSSESSION AT A
RETAILER OF A PRODUCT PURCHASED USING A COMMUNICATION NETWORK
SYSTEMES ET PROCEDES DE REGLEMENT CONSISTANT POUR UN ACHETEUR A PRENDRE
POSSESSION AU NIVEAU D'UN DETAILLANT D'UN PRODUIT ACHETE AU MOYEN D'UN
RESEAU DE COMMUNICATION
Publication Year: 2000

12/TI,PY,AZ/17 (Item 17 from file: 349)
DIALOG(R)File 349: (c) 2003 WIPO/Univentio. All rts. reserv.

00766044

METHODS AND APPARATUS WHEREIN A BUYER ARRANGES TO PURCHASE A FIRST PRODUCT
USING A COMMUNICATION NETWORK AND SUBSEQUENTLY TAKES POSSESSION OF A
SUBSTITUTE PRODUCT AT A RETAILER
PROCEDES ET SYSTEMES CONSISTANT POUR UN ACHETEUR A ACHETER UN PREMIER
PRODUIT AU MOYEN D'UN RESEAU DE COMMUNICATION ET A PRENDRE ENSUITE
POSSESSION D'UN PRODUIT DE SUBSTITUTION AU NIVEAU D'UN DETAILLANT
Publication Year: 2000

12/TI,PY,AZ/18 (Item 18 from file: 349)
DIALOG(R)File 349: (c) 2003 WIPO/Univentio. All rts. reserv.

00766038

PURCHASING SYSTEMS AND METHODS WHEREIN A BUYER TAKES POSSESSION AT A
RETAILER OF A PRODUCT PURCHASED USING A COMMUNICATION NETWORK
SYSTEMES ET PROCEDES D'ACHAT OU UN ACHETEUR PREND POSSESSION CHEZ UN
DETAILLANT D'UN PRODUIT ACHETE AU MOYEN D'UN RESEAU DE COMMUNICATION
Publication Year: 2000

12/TI,PY,AZ/19 (Item 19 from file: 349)
DIALOG(R)File 349: (c) 2003 WIPO/Univentio. All rts. reserv.

00739247

SYSTEM AND METHOD FOR RESELLING A PREVIOUSLY SOLD PRODUCT
SYSTEME ET PROCEDE PERMETTANT DE REVENDRE UN PRODUIT DEJA VENDU
Publication Year: 2000

12/TI,PY,AZ/20 (Item 20 from file: 349)
DIALOG(R)File 349: (c) 2003 WIPO/Univentio. All rts. reserv.

00739192
METHOD AND APPARATUS FOR PROCESSING RECURRING BUYER OFFERS IN A DEMAND
COLLECTION COMMERCE SYSTEM
PROCEDE ET DISPOSITIF POUR LE TRAITEMENT D'OFFRES RECURRENTES D'ACHETEURS
DANS UN SYSTEME COMMERCIAL DE COLLECTE DES DEMANDES
Publication Year: 2000

12/TI,PY,AZ/21 (Item 21 from file: 349)
DIALOG(R)File 349: (c) 2003 WIPO/Univentio. All rts. reserv.

00736211
METHOD FOR ALLOCATING BUSINESS TO A PRIORITY SELLER IN AN ELECTRONIC
COMMERCE SYSTEM
SYSTEME ET PROCEDE POUR ATTRIBUER UNE ENTREPRISE EN LIGNE A UN OU A
PLUSIEURS VENDEURS DANS UN SYSTEME DE COMMERCE ELECTRONIQUE DIRIGE PAR
LES ACHETEURS
Publication Year: 2000

12/TI,PY,AZ/22 (Item 22 from file: 349)
DIALOG(R)File 349: (c) 2003 WIPO/Univentio. All rts. reserv.

00577735
SYSTEM AND METHOD FOR ENCOURAGING COMPETITIVE PARTICIPATION IN AN AUCTION
SYSTEME ET PROCEDE POUR ENCOURAGER LA PARTICIPATION CONCURRENTIELLE A UNE
VENTE AUX ENCHERES
Publication Year: 2000

12/TI,PY,AZ/23 (Item 23 from file: 349)
DIALOG(R)File 349: (c) 2003 WIPO/Univentio. All rts. reserv.

00571513
DYNAMIC QUALITY CONTROL CONDITIONAL PURCHASE OFFER (CPO) MANAGEMENT
SYSTEM
SYSTEME DE GESTION D'OFFRES D'ACHAT CONDITIONNELLES (CPO) AVEC CONTROLE
DYNAMIQUE DE QUALITE
Publication Year: 2000

12/TI,PY,AZ/24 (Item 24 from file: 349)
DIALOG(R)File 349: (c) 2003 WIPO/Univentio. All rts. reserv.

00571470
METHOD AND SYSTEM FOR UTILIZING A PSYCHOGRAPHIC QUESTIONNAIRE IN A BUYER -
DRIVEN COMMERCE SYSTEM
PROCEDE ET SYSTEME D'UTILISATION D'UN QUESTIONNAIRE PSYCHOGRAPHIQUE DANS UN
SYSTEME COMMERCIAL DETERMINE PAR L'ACHETEUR
Publication Year: 2000

12/TI,PY,AZ/25 (Item 25 from file: 349)
DIALOG(R)File 349: (c) 2003 WIPO/Univentio. All rts. reserv.

00571469
METHOD AND APPARATUS FOR DETECTING AND DETERRING THE SUBMISSION OF SIMILAR
OFFERS IN A COMMERCE SYSTEM
PROCEDE ET APPAREIL DE DETECTION ET DE PREVENTION DE LA SOUMISSION D'OFFRES
SIMILAIRES DANS UN SYSTEME COMMERCIAL
Publication Year: 2000

12/TI,PY,AZ/26 (Item 6 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00571468
CUSTOMER PROFIT SHARING CONDITIONAL PURCHASE OFFER (CPO) MANAGEMENT SYSTEM
SYSTEME DE GESTION D'OFFRES D'ACHAT CONDITIONNELLES PAR INTERESSEMENT DES CLIENTS
Publication Year: 2000

12/TI,PY,AZ/27 (Item 27 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00569791
SYSTEM AND METHOD FOR MOTIVATING SUBMISSION OF CONDITIONAL PURCHASE OFFERS
SYSTEME ET PROCEDE POUR ENCOURAGER LA SOUMISSION D'OFFRES D'ACHAT CONDITIONNELLES
Publication Year: 2000

12/TI,PY,AZ/28 (Item 28 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00557632
METHOD AND APPARATUS FOR DEFINING ROUTING OF CUSTOMERS BETWEEN MERCHANTS
PROCEDE ET APPAREIL PERMETTANT DE DEFINIR L'ACHEMINEMENT DE CLIENTS ENTRE DES COMMERCANTS
Publication Year: 2000

12/TI,PY,AZ/29 (Item 29 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00557631
METHOD AND APPARATUS FOR PROVIDING A DISCOUNT TO A CUSTOMER THAT PARTICIPATES IN TRANSACTIONS AT A PLURALITY OF MERCHANTS
PROCEDE ET APPAREIL PERMETTANT D'ACCORDER UNE REDUCTION A UN CLIENT QUI PARTICIPE A DES TRANSACTIONS CHEZ PLUSIEURS COMMERCANTS
Publication Year: 2000

12/TI,PY,AZ/30 (Item 30 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00535091
METHOD AND APPARATUS FOR PROVIDING CROSS-BENEFITS VIA A CENTRAL AUTHORITY
PROCEDE ET APPAREIL PERMETTANT D'OBTENIR DES BENEFICES CROISES VIA UNE AUTORITE CENTRALE
Publication Year: 1999

12/TI,PY,AZ/31 (Item 31 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00535086
METHOD AND APPARATUS FOR FACILITATING ELECTRONIC COMMERCE THROUGH PROVIDING CROSS-BENEFITS DURING A TRANSACTION
PROCEDE ET APPAREIL FACILITANT LE COMMERCE ELECTRONIQUE PAR LA FOURNITURE D'AVANTAGES CROISES PENDANT UNE TRANSACTION
Publication Year: 1999

12/TI,PY,AZ/32 (Item 32 from file: 349)
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00535085

SYSTEM AND METHOD FOR APPLYING AND TRACKING A CONDITIONAL VALUE COUPON
FOR A RETAIL ESTABLISHMENT
SYSTEME ET PROCEDE D'APPLICATION ET DE RECHERCHE D'UN BON DE REDUCTION
CONDITIONNELLE DESTINES A UN MAGASIN DE DETAIL
Publication Year: 1999

12/TI,PY,AZ/33 (Item 33 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00519381

SYSTEM AND METHOD FOR TRACKING AND ESTABLISHING A PROGRESSIVE DISCOUNT
BASED UPON A CUSTOMER'S VISITS TO A RETAIL ESTABLISHMENT
SYSTEME ET PROCEDE DE SUIVI ET D'ETABLISSEMENT D'UN RABAIS PROGRESSIF LIE
AU NOMBRE DE VISITES FAITES PAR UN CLIENT A UN COMMERCE DE DETAIL
Publication Year: 1999

12/TI,PY,AZ/34 (Item 34 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00492243

CONDITIONAL PURCHASE OFFER (CPO) MANAGEMENT SYSTEM FOR COLLECTIBLES
SYSTEME DE GESTION D'OFFRES D'ACHAT CONDITIONNELLES (CPO) POUR OBJETS DE
COLLECTION
Publication Year: 1999

12/TI,PY,AZ/35 (Item 35 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00479442

METHOD AND APPARATUS FOR SELLING AN AGING FOOD PRODUCT
PROCEDE ET DISPOSITIF DE VENTE DE DENREE PERISSABLE
Publication Year: 1999

12/TI,PY,AZ/36 (Item 36 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00419900

CONDITIONAL PURCHASE OFFER MANAGEMENT SYSTEMS
SYSTEMES DE GESTION D'OFFRES D'ACHAT CONDITIONNELLES
Publication Year: 1998

12/TI,PY,AZ/37 (Item 37 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00413600

METHOD AND APPARATUS FOR A CRYPTOGRAPHICALLY-ASSISTED COMMERCIAL NETWORK
SYSTEM DESIGNED TO FACILITATE AND SUPPORT EXPERT-BASED COMMERCE
PROCEDE ET APPAREIL DESTINE A UN SYSTEME DE RESEAU COMMERCIAL ASSISTE PAR
CRYPTOGRAPHIE, ET PERMETTANT DE FACILITER ET D'ASSURER DES OPERATIONS
COMMERCIALES DE TYPE EXPERT
Publication Year: 1998

12/5/22 (Item 22 from file: 349)
DIALOG(R) File 349:PCT FULLTEXT
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00577735 **Image available**

**SYSTEM AND METHOD FOR ENCOURAGING COMPETITIVE PARTICIPATION IN AN AUCTION
SYSTEME ET PROCEDE POUR ENCOURAGER LA PARTICIPATION CONCURRENTIELLE A UNE
VENTE AUX ENCHERES**

Patent Applicant/Assignee:

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Inventor(s):

WALKER Jay S,
VAN LUCHENE Andrew S,
TEDESCO Daniel E

Patent and Priority Information (Country, Number, Date):

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Application: WO 99US23901 19991014 (PCT/WO US9923901)
Priority Application: US 98223901 19981231

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ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT
LU LV MD MG MK MN MW NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT
UA UG US UZ VN YU ZA ZW GH GM KE LS MW SD SL SZ TZ UG ZW AM AZ BY KG KZ
MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ
CF CG CI CM GA GN GW ML MR NE SN TD TG

Main International Patent Class: G06F-017/60

Publication Language: English

Fulltext Availability:

Detailed Description
Claims

Fulltext Word Count: 11034

English Abstract

In both an on-line and a conventional auction, an auctioneer may encourage competitive bidding behavior through the provision of rewards to those bidders whose bids meet predetermined criteria. For example, a bidder may be rewarded if her bid exceeds a prior bid by a threshold value. An auctioneer may further discourage non-competitive bidding behavior by penalizing those bidders whose bids fall below predetermined standards.

French Abstract

Dans une vente aux encheres aussi bien electronique que classique, un commissaire priseur peut encourager l'encheres concurrentielle en offrant une recompense aux encherisseurs dont les encheres remplissent certaines conditions. Par exemple, un encherisseur peut etre recompense si son encheres depasse une encheres anterieure, d'une valeur seuil. Un commissaire-priseur peut egalement encourager l'encheres non-concurrentielle en penalisant les encherisseurs dont les encheres sont inferieures a des normes predeterminees.

12/5/23 (Item 23 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT
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00571513 **Image available**

**DYNAMIC QUALITY CONTROL CONDITIONAL PURCHASE OFFER (CPO) MANAGEMENT
SYSTEM
SYSTEME DE GESTION D'OFFRES D'ACHAT CONDITIONNELLES (CPO) AVEC CONTROLE
DYNAMIQUE DE QUALITE**

Patent Applicant/Assignee:

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, US (Residence), US (Nationality)

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TEDESCO Daniel E, 192 Park Street, Apartment 6, New Canaan, CT 06840, US,

JORASCH James A , 25 Forest Street, Apartment 5G, Stamford, CT 06901, US
Legal Representative:

HANCHUK Walter G (agent), Morgan & Finnegan, L.L.P., 345 Park Avenue, New
York, NY 10154, US,

Patent and Priority Information (Country, Number, Date):

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Application: WO 99US28579 19991203 (PCT/WO US9928579)

Priority Application: US 98205824 19981204

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DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR
LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM
TR TT TZ UA UG UZ VN YU ZA ZW
(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE
(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
(AP) GH GM KE LS MW SD SL SZ TZ UG ZW
(EA) AM AZ BY KG KZ MD RU TJ TM

Main International Patent Class: G06F-015/26

Publication Language: English

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Fulltext Availability:

Detailed Description

Claims

Fulltext Word Count: 8354

English Abstract

A dynamic quality control **conditional** purchase offer (CPO) management system (100) is disclosed for processing CPOs received from one or more buyers (110) for a product. The dynamic quality control CPO management system (100) processes each received CPO to determine whether one or more sellers (130) are willing to accept a given CPO. The dynamic quality control CPO management system (100) initially evaluates received CPOs to identify CPOs which are not statistically likely to be accepted by sellers. If a received CPO is statistically likely to be accepted, the dynamic quality control CPO management system (100) can submit the CPO for further consideration by sellers (130) to determine if any seller actually accepts the CPO, or provisionally accepts the CPO. If a received CPO is statistically likely to be rejected, the dynamic quality control CPO management system (100) can (i) instantly reject the CPO, (ii) encourage the buyer to modify the CPO, so that the modified CPO is more likely to be accepted by a seller, or (iii) subsidize the CPO in order to make it more likely to be accepted. A historical **conditional** purchase offer database is used to track and store information on CPOs that have been previously processed by the dynamic quality control CPO management system (100).

French Abstract

La presente invention concerne un systeme de gestion d'offres d'achat conditionnelles (CPO) avec controle dynamique de qualite (100) traitant les CPO emises par un ou plusieurs acheteurs (110) en faveur d'un produit. Le systeme de gestion de CPO avec controle dynamique de qualite (100) traite chaque CPO recue pour determiner si un ou plusieurs vendeurs (130) sont disposes a accepter une CPO donnee. Le systeme de gestion de CPO avec controle dynamique de qualite (100) evalue initialement les CPO recues pour identifier celles qui ne sont pas statistiquement susceptibles d'etre acceptees par les vendeurs. Si une CPO recue est statistiquement susceptible d'etre acceptee, le systeme de gestion de CPO avec controle dynamique de qualite (100) peut la soumettre a une consideration ulterieure de la par les vendeurs (130), afin de determiner si l'un d'eux accepterait eventuellement cette CPO, ou l'accepterait provisoirement. Par contre, si une CPO recue est statistiquement susceptible d'etre rejete, le systeme de gestion de CPO avec controle

dynamique de qualite (1) peut (1) instantanement rejeter la CPO, (2) inciter le vendeur a modifier la CPO, de sorte que celle-ci soit susceptible d'etre acceptee par un vendeur, ou (3) subventionner la CPO pour qu'elle soit plus susceptible d'etre acceptee. En l'occurrence, une base de donnees historique d'offres d'achat conditionnelles est utilisee pour suivre et memoriser les informations relatives aux CPO precedemment traitees par le systeme de gestion de CPO avec controle dynamique de qualite.

Legal Status (Type, Date, Text)

Correction 20010927 Corrected version of Pamphlet: pages 1-15, description, replaced by new pages 1-17; pages 16-25, claims, replaced by new pages 18-27; pages 1/10-10/10, drawings, replaced by new pages 1/10-10/10; due to late transmittal by the receiving Office

Republication 20010927 A1 With international search report.

12/5/26 (Item 26 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT
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00571468 **Image available**

CUSTOMER PROFIT SHARING CONDITIONAL PURCHASE OFFER (CPO) MANAGEMENT SYSTEM
SYSTEME DE GESTION D'OFFRES D'ACHAT CONDITIONNELLES PAR INTERESSEMENT DES CLIENTS

Patent Applicant/Assignee:

PRICELINE COM INCORPORATED,

Inventor(s):

WALKER Jay S ,

CASE T Scott,

TEDESCO Daniel E

Patent and Priority Information (Country, Number, Date):

Patent: WO 200034841 A2 20000615 (WO 0034841)

Application: WO 99US28648 19991203 (PCT/WO US9928648)

Priority Application: US 98205666 19981204

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW GH GM KE LS MW SD SL SZ TZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

Main International Patent Class: G06F

Publication Language: English

Fulltext Availability:

Detailed Description

Claims

Fulltext Word Count: 7790

English Abstract

A customer profit sharing conditional purchase offer (CPO) management system is disclosed for processing CPOs received from one or more buyers for a product. The system processes each received CPO to determine whether one or more sellers are willing to accept a given CPO. The customer profit sharing CPO management system is operated to share the profit that is earned from a given conditional purchase offer with the buyer by returning a portion of the profit to the buyer in the form a buyer discount. The buyer discount can be, for example, in the form of (i) a monetary discount to the current transaction, (ii) a rebate, or (iii) a coupon or credit that may be redeemed for a discount against future transactions.

French Abstract

L'invention concerne un systeme de gestion d'offres d'achat

conditionnelles par interessement des clients, ce systeme etant destine a traiter des offres d'achat conditionnelles provenant d'un ou de plusieurs acheteurs pour un produit. Le systeme traite chaque offre d'achat conditionnelle recue pour determiner si un ou plusieurs vendeurs sont prets a accepter une offre d'achat conditionnelle donnee. Le systeme de gestion d'offres d'achat conditionnelles par interessement des clients permet de partager avec l'acheteur le benefice realise pour une offre d'achat conditionnelle donnee en rendant a l'acheteur une partie du benefice, sous forme de remise accordee a l'acheteur. La remise accordee a l'acheteur peut etre, par exemple, sous forme: (i) de remise de prix pour la transaction en cours; (ii) de rabais; ou (iii) de bon ou de credit pouvant etre echange contre une remise lors de transactions futures.

12/5/27 (Item 27 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

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00569791 **Image available**

SYSTEM AND METHOD FOR MOTIVATING SUBMISSION OF CONDITIONAL PURCHASE OFFERS

SYSTEME ET PROCEDE POUR ENCOURAGER LA SOUMISSION D'OFFRES D'ACHAT CONDITIONNELLES

Patent Applicant/Assignee:

PRICELINE COM INCORPORATED,

Inventor(s):

WALKER Jay S ,

CASE T Scott,

HARTMANN Tracy,

TEDESCO Daniel E

Patent and Priority Information (Country, Number, Date):

Patent: WO 200033164 A2 20000608 (WO 0033164)

Application: WO 99US28818 19991203 (PCT/WO US9928818)

Priority Application: US 98205787 19981204

Designated States: AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW GH GM KE LS MW SD SL SZ TZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

Main International Patent Class: G06F-017/60

International Patent Class: G06F-019/00

Publication Language: English

Fulltext Availability:

Detailed Description

Claims

Fulltext Word Count: 8495

English Abstract

A system and method are disclosed for encouraging buyers (110) to submit conditional purchase offers (CPOs) to a CPO management system (100) for a desired product. The CPO management system (100) processes each received CPO to determine whether one or more sellers (130, 140, 150) are willing to accept a given CPO. The disclosed CPO management system compensates buyers (110) if the buyer's conditional purchase offer is rejected, or expires before an acceptance is received. The CPO management system (100) evaluates one or more stored compensation offers to determine if the buyer (110) is eligible for rejection compensation, and may optionally require that the conditional purchase offer satisfies one or more additional predefined eligibility criteria. The rejection compensation can include, for example, (i) a cash award, (ii) a prize, or (iii) a coupon or credit that can be redeemed for a discount against future transactions, thereby encouraging future use.

French Abstract

la presente invention concerne un systeme et un procede destine a encourager les acheteurs a remettre des offres conditionnelles d'achat (CPO) a un systeme de gestion de CPO pour un produit souhaite. Ce systeme de gestion de CPO traite chacune des CPO recues de facon a determiner si un ou plusieurs vendeurs sont disposes a accepter une CPO donnee. Le systeme de gestion de CPO de l'invention indemnise les acheteurs si leur offre d'achat conditionnelle est rejetee, ou si elle arrive a expiration avant reception d'une acceptation. Si une CPO est rejetee par les vendeurs, ou si elle est arrivee a expiration avant reception d'une acceptation, le systeme de gestion de CPO evalue une ou plusieurs offres d'indemnisation memorisees de facon a determiner si l'acheteur a le droit a une indemnite de rejet. L'offre d'indemnisation peut eventuellement etre soumise a l'exigence que l'offre d'achat conditionnelle satisfasse a un ou plusieurs criteres d'eligibilite additionnels predefinis. Si ce criteres predefini est respecte, l'indemnite de rejet est attribuee a l'acheteur. Celle-ci peut prendre la forme, par exemple, (i) d'un montant en espece, (ii) d'un prix, ou (iii) d'un coupon ou d'un credit qui peut etre echange contre une reduction lors de transactions futures, encourageant ainsi une nouvelle utilisation.

12/5/36 (Item 36 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

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00419900 **Image available**

CONDITIONAL PURCHASE OFFER MANAGEMENT SYSTEMS
SYSTEMES DE GESTION D'OFFRES D'ACHAT CONDITIONNELLES

Patent Applicant/Assignee:

WALKER ASSET MANAGEMENT LIMITED PARTNERSHIP,

Inventor(s):

WALKER Jay S ,

SCHNEIER Bruce ,

SPARICO Thomas M ,

CASE T Scott ,

JORASCH James A ,

VAN LUCHENE Andrew S ,

TEDESCO Daniel E ,

JINDAL Sanjay K ,

WEIR-JONES Toby ,

LECH Robert R

Patent and Priority Information (Country, Number, Date):

Patent: WO 9810361 A1 19980312

Application: WO 97US15492 19970904 (PCT/WO US9715492)

Priority Application: US 96707660 19960904; US 97889319 19970708

Designated States: AL AM AT AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DE

DK DK EE ES FI FI GB GE GH HU IL IS JP KE KG KP KR KZ LC LK LR LS LT

LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SK SL TJ TM TR

TT UA UG UZ VN YU ZW GH KE LS MW SD SZ UG ZW AM AZ BY KG KZ MD RU TJ TM

AT BE CH DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA

GN ML MR NE SN TD TG

Main International Patent Class: G06F-017/60

International Patent Class: H04L-09:00

Publication Language: English

Fulltext Availability:

Detailed Description

Claims

Fulltext Word Count: 64791

English Abstract

The present invention is a method and apparatus for effectuating bilateral buyer - driven commerce. The present invention allows prospective buyers (400) or sellers (300), for sellers conveniently to search for relevant buyer purchase offers, and for sellers potentially to bind a buyer to a contract based on the buyer's purchase offer. In a preferred embodiment, the apparatus of the present invention includes a

controller (200) that receives binding purchase offers from prospective buyers. The controller makes purchase offers available to potential sellers and then determines if one or more sellers are willing to accept a given purchase offer. The method and apparatus of the present invention have applications on the Internet as well as conventional communications systems such as voice telephony.

French Abstract

La presente invention concerne un procede et un appareillage destine a realiser du commerce bilateral regi par l'acheteur. Cette invention permet a des acheteurs potentiels (400) ou a des vendeurs potentiels (300), a des vendeurs de rechercher aisement des offres d'achat appropriees d'acheteurs, et aux vendeurs de lier potentiellement un acheteur par un contrat sur la base de l'offre d'achat de l'acheteur. Dans un mode de realisation preferé, l'appareillage decrit dans la presente invention comprend un contrôleur (200) recevant des offres d'achat ferme provenant d'acheteurs potentiels. Le contrôleur met ces offres d'achat a la disposition de vendeurs potentiels, et determine ensuite si un ou davantage de vendeurs sont prêts a accepter une offre d'achat donnee. Les procede et appareillage decrits dans la presente invention trouvent des applications sur Internet, ainsi que dans des systemes de communication traditionnels, telles les telecommunications vocales.

File 347:JAPIO Oct 1976-2 /Jun(Updated 031006)
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 File 350:Derwent WPIX 1963-2003/UD,UM &UP=200366
 (c) 2003 Thomson Derwent
 File 256:SoftBase:Reviews,Companies&Prods. 82-2003/Sep
 (c)2003 Info.Sources Inc
 File 35:Dissertation Abs Online 1861-2003/Sep
 (c) 2003 ProQuest Info&Learning
 File 583:Gale Group Globalbase(TM) 1986-2002/Dec 13
 (c) 2002 The Gale Group
 File 65:Inside Conferences 1993-2003/Oct W2
 (c) 2003 BLDSC all rts. reserv.
 File 2:INSPEC 1969-2003/Oct W1
 (c) 2003 Institution of Electrical Engineers
 File 233:Internet & Personal Comp. Abs. 1981-2003/Jul
 (c) 2003, EBSCO Pub.
 File 474:New York Times Abs 1969-2003/Oct 15
 (c) 2003 The New York Times
 File 475:Wall Street Journal Abs 1973-2003/Oct 15
 (c) 2003 The New York Times
 File 99:Wilson Appl. Sci & Tech Abs 1983-2003/Sep
 (c) 2003 The HW Wilson Co.
 File 95:TEME-Technology & Management 1989-2003/Sep W4
 (c) 2003 FIZ TECHNIK

Set	Items	Description
S1	39100	AUCTION? OR METAAUCTION? OR MULTIAUCTION? OR DUTCHAUCTION? OR ((BID OR BIDD?) (5N)OFFER?) OR (ONE OR 1 OR PERSON) (1W) (ONE OR 1 OR PERSON) (1W) (EXCHANG? OR NEGOTIAT? OR HAGGL? OR BARGAI- NED OR BARGAINING)
S2	629497	BUYER? OR PURCHASER? OR CUSTOMER? OR CONSUMER? OR SHOPPER? OR E()SHOPPER? OR BIDDER?
S3	30259	(BID OR BIDS OR BIDDING? OR OFFER? OR PROFFER? OR SUBMIT? - OR SUBMISS? OR INTRODUC? OR PROVIDE? ? OR PROVIDING) (5N) (PRICE OR PRICES OR FEE OR FEES)
S4	463872	SELLER? OR RETAILER? OR VENDOR? OR MERCHANT? ? OR SUPPLIER? OR DEALER? ? OR DISTRIBUTOR?
S5	2909950	CRITERIA OR FACTOR OR FACTORS OR PARAMET? OR BOUNDAR? OR C- ONSIDERATIONS
S6	460738	INVENTORY OR INVENTORIES OR STOCK OR (QUANTITY OR QUANTITI- ES OR AMOUNT OR NUMBER OR SUPPLY?) (3N) (GOODS OR PRODUCT? ? OR MERCHANDISE OR ITEMS)
S7	140	(PRICING OR PRICE OR FEE OR FEES) (5N) ((MANY OR MULTIPLE OR SEVERAL OR NUMEROUS? OR PLURAL? OR MYRIAD) (2W) S4)
S8	816	S1 AND S2 AND S3
S9	334	S1 AND (S2 (5N) S3)
S10	1	S9 AND (S4 (5N) S5)
S11	0	S9 AND (S4 (5N) S6) AND S7
S12	2	S9 AND ((S4 (5N) S6) OR S7)
S13	1	S8 AND (S4 (5N) S6) AND S7
S14	0	S8 AND S4 AND S5 AND S6 AND S7
S15	5	S8 AND (S4 (5N) S5)
S16	2162	(REVERSE OR BIDIRECTIONAL OR BUYER(1W)DRIVEN) (3N) (AUCTION? ? OR NEGOTIAT? OR HAGGL? OR BARGAINED OR BARGAINING) OR REQUE- ST(3W)QUOTE? OR RFQ
S17	0	S5 AND S6 AND S16 AND ((MANY OR MULTIPLE OR SEVERAL OR NUM- EROUS? OR PLURAL? OR MYRIAD) (2W) S4)
S18	25	S16 AND ((MANY OR MULTIPLE OR SEVERAL OR NUMEROUS? OR PLUR- AL? OR MYRIAD) (2W) S4)
S19	15	S18 FROM 347,350
S20	10	S18 NOT S19
S21	0	S20 NOT PY>1996
S22	1	S16 AND (S5 (5N) S6)
S23	6	S16 AND (S4 (5N) S5)

10/3,K/1 (Item 1 from file: 347)
DIALOG(R) File 347:JAPIO
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07156240 **Image available**
AUCTION SYSTEM, ITS METHOD, AND STORAGE MEDIUM

PUB. NO.: 2002-024623 [JP 2002024623 A]
PUBLISHED: January 25, 2002 (20020125)
INVENTOR(s): NAKAGAMI TARO
APPLICANT(s): CASNET KK
APPL. NO.: 2000-211745 [JP 2000211745]
FILED: July 12, 2000 (20000712)

AUCTION SYSTEM, ITS METHOD, AND STORAGE MEDIUM

ABSTRACT

... TO BE SOLVED: To realize a zero-stock by completely selling out commodities exhibited for auction .

SOLUTION: The auction system is provided with a selling item request receiving part receiving information about a selling item, an initial price, and a parameter from a seller , a selling item information informing part informing the information about the selling item received in

... bidding received in the bidding receiving part, an item prices calculating part calculating the item price in the bidding accepting timing of the successful bidder on the basis of the initial price and the parameter, and a successful bidding information...

12/3,K/1 (Item 1 from file: 350)
DIALOG(R)File 350:Derwent WPIX
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014172302 **Image available**
WPI Acc No: 2001-656530/200175
XRPX Acc No: N01-489417

Method for bidirectional auctioning using computer network involves consummating transaction between seller and all buyers associated with selected higher-price-accumulated purchase quality

Patent Assignee: KIM J (KIMJ-I)

Inventor: KIM J

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20010032164	A1	20011018	US 2000734797	A	20001211	200175 B

Priority Applications (No Type Date): KR 200014573 A 20000322

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
US 20010032164	A1	39		G06F-017/60	

Method for bidirectional auctioning using computer network involves consummating transaction between seller and all buyers associated with selected higher...

Abstract (Basic):

... a) an apparatus for bidirectional auctioning using computer network...

...b) a method for conducting bidirectional auction using computer network...

...g) and a storage medium encoded with machine-readable computer program code for bidirectional auctioning using computer network...

...For bidirectional auctioning using computer network...

...Allows buyers an sellers to purchase goods in quantity at competitive prices. Allows buyers to competitively bid for a seller's product. Allows sellers to competitively bid or a buyer's purchase. Allows seller to sell in quantity to a number of buyers bidding for products with a sales price being the lowest price in a number of lowest prices...

...The figure shows the configuration of an apparatus for bidirectional auction system which applies the method for bidirectional auctioning using computer network...

12/3,K/2 (Item 1 from file: 256)
DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
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00138323 DOCUMENT TYPE: Review

PRODUCT NAMES: eBay (736414)

TITLE: Going, Once, Going Twice...Sold! Here's how eBay can triple your...

AUTHOR: Abate, Carolyn

SOURCE: Smart Business for the New Economy, v15 n4 p72(5) May 2002

ISSN: 1528-4034

Homepage: <http://www.smartbusinessmag.com>

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, Rating

REVISION DATE: 20020730

...to improve, even in the present uncertain economy. eBay has 42 million users, and its **auctions** make up almost 10 percent of all e-commerce sales. Top sellers (about 20 percent...

...digital camera, since eBay customers like to see what they are purchasing before they bid. **Auctions** with photos get bids 11 percent higher than those for identical, but photo-less items. **Sellers** should also download **stock** photos from a product maker's corporate site if possible, as Glacier Bay Video does...

...make regular clients of casual bidders, can save time, generate more profit, create branding, avoid **auction** difficulties, and enjoy the convenience of organizing products in 21 categories. eBay sellers are also

...

...extensive detail on products; use popular search words to strengthen ad results; experiment with headlines, **price**, and ad presentation; **provide customers** with buying choices; advertise at no cost on other **auctions** run by the user; and run **auctions** that last longer than five days.

DESCRIPTORS: Advertising; **Auctions** ; E-Commerce

00511102 98IE10-224

Cyberian Outpost holds steady as it battles auction sites, and maybe
Amazon

Andrews, Whit

Internet World , October 19, 1998 , v4 n34 p51, 1 Page(s)

ISSN: 1081-3071

Company Name: Cyberian Outpost; BizRate; eToys; CDnow; Reel.com

URL: <http://www.outpost.com> <http://www.bizrate.com>

Cyberian Outpost holds steady as it battles auction sites, and maybe
Amazon

...newly-public hardware and software online merchant, Cyberian Outpost, has experienced the same slide in **stock price** as many other Web **retailers** , losing nearly one-half of its initial public **offering price** in spite of strong sales growth, improved gross margins, and recent cross-promotion deals with...

... that the company, like many others, must compete against price-driven players such as online **auction** houses and industry giant Amazon.com. Says that the company emphasizes service and availability, and ranks in the top 20 percent in BizRate's **customer** loyalty and **customer** support categories. Adds that the company is aggressively pursuing international sales, in preparation for the...

Descriptors: Electronic Commerce; Business; Stock Market; **Auctions** ; Retailing

15/3,K/1 (Item 1 from file: 347)
DIALOG(R) File 347:JAPIO
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07156240 **Image available**
AUCTION SYSTEM, ITS METHOD, AND STORAGE MEDIUM

PUB. NO.: 2002-024623 [JP 2002024623 A]
PUBLISHED: January 25, 2002 (20020125)
INVENTOR(s): NAKAGAMI TARO
APPLICANT(s): CASNET KK
APPL. NO.: 2000-211745 [JP 2000211745]
FILED: July 12, 2000 (20000712)

AUCTION SYSTEM, ITS METHOD, AND STORAGE MEDIUM

ABSTRACT

... TO BE SOLVED: To realize a zero-stock by completely selling out commodities exhibited for auction.

SOLUTION: The auction system is provided with a selling item request receiving part receiving information about a selling item, an initial price, and a parameter from a seller, a selling item information informing part informing the information about the selling item received in

... price using a time as a variable on the basis of the parameter, a successful bidder deciding part deciding a successful bidder on the basis of the item price function and the bidding accepting timing included in bidding received in the bidding receiving part, an item prices calculating part calculating the item price in the bidding accepting timing of the successful bidder on the basis of the initial price and the parameter, and a successful bidding information informing part informing the bidding accepting timing and the price of the successful bidding to the seller and the successful bidder.

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15/3,K/2 (Item 1 from file: 350)
DIALOG(R) File 350:Derwent WPIX
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013326867 **Image available**
WPI Acc No: 2000-498806/200044
Related WPI Acc No: 1999-204883; 2002-759072
XRPX Acc No: N00-369783

Telecommunication services trading system for call communication in global network, includes server node which compares offer from seller and request from buyer to extract suitable route for buyer

Patent Assignee: ANIP INC (ANIP-N)

Inventor: MASHINSKY A

Number of Countries: 089 Number of Patents: 004

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200036815	A1	20000622	WO 99US29258	A	19991210	200044 B
AU 200021720	A	20000703	AU 200021720	A	19991210	200046
US 6144727	A	20001107	US 97920567	A	19970829	200059
			US 97927443	A	19970911	
			US 98129413	A	19980805	
			US 98213703	A	19981217	
US 6442258	B1	20020827	US 97920567	A	19970829	200259
			US 97927443	A	19970911	
			US 98129413	A	19980805	
			US 98213703	A	19981217	
			US 2000551190	A	20000417	

Priority Applications (Not type Date): US 98213703 A 19981222, US 97920567 A 19970829; US 97927443 A 19970911; US 98129413 A 19980805; US 2000551190 A 20000417

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes
WO 200036815 A1 E 102 H04M-015/00

Designated States (National): AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW NL OA PT SD SE SL SZ TZ UG ZW

AU 200021720 A H04M-015/00 Based on patent WO 200036815
US 6144727 A H04M-015/00 CIP of application US 97920567

CIP of application US 97927443

CIP of application US 98129413

US 6442258 B1 H04M-015/00 CIP of application US 97920567

CIP of application US 97927443

CIP of application US 98129413

Cont of application US 98213703

CIP of patent US 6005926

Cont of patent US 6144727

CIP of patent US 6226365

... communication in global network, includes server node which compares offer from seller and request from buyer to extract suitable route for buyer

Abstract (Basic):

... 56) receives service offers from sellers and derives rate table and receiver purchase request from buyers. The server compares price, origin and destination parameters specified by buyer and seller to extract a route from the table. A sale record is created to store identity of buyer and seller who satisfy purchase request, requested service. Then, accounts of buyer and seller are updated.

... The rate table derived from the service offers include entries that store price information from the routes. The entries are ranked based on price, network utilization, quality and...

...By proper auctioning, by considering all the requests received in time, optimization of all the resources can be...

15/3, K/3 (Item 2 from file: 350)

DIALOG(R)File 350:Derwent WPIX

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012337098 **Image available**

WPI Acc No: 1999-143205/199912

XRPX Acc No: N99-104024

System for listing and facilitating transactions involving stones categorised by weight and another characteristic - allows sellers to use remote terminal to input price and data about stones for sale to central database and buyers to view and make bids for stones based on matrix showing lowest offer, highest bid prices and last sale price

Patent Assignee: BERGATO S (BERG-I)

Inventor: BERGATO S

Number of Countries: 028 Number of Patents: 004

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 9905629	A1	19990204	WO 98US15338	A	19980723	199912 B
AU 9886622	A	19990216	AU 9886622	A	19980723	199926
US 5950178	A	19990907	US 97902524	A	19970728	199943
EP 1008085	A1	20000614	EP 98938001	A	19980723	200033
			WO 98US15338	A	19980723	

Priority Applications (No. & type Date): US 97902524 A 199707

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 9905629 A1 57 G06F-017/60

Designated States (National): AU BR CA CN IL JP MX RU

Designated States (Regional): AT BE CH CY DE DK ES FI FR GB GR IE IT LU
MC NL PT SE

AU 9886622 A G06F-017/60 Based on patent WO 9905629

US 5950178 A G06F-017/60

EP 1008085 A1 E G06F-017/60 Based on patent WO 9905629

Designated States (Regional): AT BE CH CY DE DK ES FI FR GB GR IE IT LI
LU MC NL PT SE

... remote terminal to input price and data about stones for sale to central database and buyers to view and make bids for stones based on matrix showing lowest offer, highest bid prices and last sale price

... Abstract (Basic): use remote terminal to input price and data about stones for sale to central database, buyers view and make bides for stones based on matrix showing lowest offer and highest bid prices and last sale price for each category in matrix, when bid and offer match confirmation is issued to confirm sale. Third party receives sold stone and payment and...

... actual offers to sell precious stones such as diamonds which takes into account the various factors effecting price, permitting buyers and sellers to adjust offers and bids to eventually enter into a sales transaction. DESCRIPTION OF DRAWING...

15/3,K/4 (Item 1 from file: 2)

DIALOG(R)File 2:INSPEC

(c) 2003 Institution of Electrical Engineers. All rts. reserv.

5070362 INSPEC Abstract Number: C9511-1290D-032

Title: Bidding for contests

Author(s): Seshadri, S.

Author Affiliation: Coll. of Bus. & Manage., Maryland Univ., College Park, MD, USA

Journal: Management Science vol.41, no.4 p.561-76

Publication Date: April 1995 Country of Publication: USA

CODEN: MSCIAM ISSN: 0025-1909

Language: English

Subfile: C

Copyright 1995, IEE

Abstract: The procurement of product development and production services brings special strategic considerations to the buyer - seller relationship in industrial and institutional markets. Multiple sourcing, in particular dual sourcing, is a likely way of dealing with the increased risks faced by buyers. However, there is lack of dual sourcing models that analyze the selection and control process in an integrated fashion. This omission has led to apparently contradictory findings in agency and auction theory. The paper models the strategic issues for a cost containment contest between two suppliers...

... selection and control model. The larger the winner's share, the greater the effort. The buyer can make a credible commitment to the optimal winner's share. As the winner's share rises, however, the bid prices increase due to increased contract risk. This incentive-risk tradeoff determines (a) the optimal winner's share that minimizes expected procurement price, (b) the corresponding profit fee bid by suppliers, (c) the ensuing cost control effort, and (d) the final price for the...

...Identifiers: auction theory

15/3,K/5 (Item 1 from file: 95)

00935022 M95081344509

Bidding for contests

(Wettbewerbsangebote)

Sudhindra Seshadri

Univ. of Maryland, College Park, USA

Management Science, v41, n4, pp561-576, 1995

Document type: journal article Language: English

Record type: Abstract

ISSN: 0025-1909

ABSTRACT:

The procurement of product development and production services brings special strategic considerations to the buyer - seller relationship in industrial and institutional markets. Multiple sourcing, in particular dual sourcing, is a likely way of dealing with the increased risks faced by buyers. However, there is lack of dual sourcing models that analyse the selection and control process in an integrated fashion. This omission has led to apparently contradictory findings in agency and auction theory. The paper models the strategic issues for a cost containment contest between two suppliers...

...selection and control model. The larger the winner's share, the greater the effort. The buyer can make a credible commitment to the optimal winner's share. As the share of the winner rises, however, the bid prices increase due to increased contract risk. This incentive-risk tradeoff determines **a** the optimal winner's share that minimizes expected procurement price, **b** the corresponding profit fee bid by suppliers, **c** the ensuing cost control effort, and **d** the final price for the...

19/TI,PY,AZ/1 (Item 1 from file: 347)
DIALOG(R)File 347:(c) 2003 JPO & JAPIO. All rts. reserv.

07315073
MANAGEMENT SYSTEM AND ORDERING SYSTEM FOR STANDING ARTICLE

PUBLISHED: June 28, 2002 (20020628)

19/TI,PY,AZ/2 (Item 2 from file: 347)
DIALOG(R)File 347:(c) 2003 JPO & JAPIO. All rts. reserv.

07110512
SELLER INTERMEDIATION CORRESPONDED TO BY PLURAL DEALERS IN ELECTRONIC COMMERCIAL TRANSACATION

PUBLISHED: December 07, 2001 (20011207)

19/TI,PY,AZ/3 (Item 3 from file: 347)
DIALOG(R)File 347:(c) 2003 JPO & JAPIO. All rts. reserv.

07091442
JOINT PURCHASE REVERSRE AUCTION SYSTEM USING INTERNET

PUBLISHED: November 16, 2001 (20011116)

19/TI,PY,AZ/4 (Item 4 from file: 347)
DIALOG(R)File 347:(c) 2003 JPO & JAPIO. All rts. reserv.

07069575
NETWORK TRANSACTION METHOD, METHOD AND SYSTEM FOR DATA PROCESSING, VICARIOUS TERMINAL DEVICE, AND INFORMATION STORAGE MEDIUM

PUBLISHED: October 26, 2001 (20011026)

19/TI,PY,AZ/5 (Item 1 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

015442259
Online reverse auction method for purchase of vehicle, involves selecting successful seller based on bid from sellers, that is having discount rate greater than or equal to desired minimum discount rate of buyer

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20030093355	A1	20030515	US 99373141	A	19990812	200347 B

19/TI,PY,AZ/6 (Item 2 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014955777
Commodity information database updating method for telecommunication application, involves comparing proposed commodity price extracted from vendor proposal, with estimated market price

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020111889	A1	20020815	US 2001781937	A	20010212	200301 B

19/TI,PY,AZ/7 (Item 3 from file: 350)
DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014804420

Method for intermediating business solution by mixing auction with reverse - auction on internet

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2002025854	A	20020404	KR 200187037	A	20011228	200267 B

19/TI,PY,AZ/8 (Item 4 from file: 350)

DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014760264

Reverse auction method based on planning over online network

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2002017117	A	20020307	KR 200050231	A	20000829	200262 B

19/TI,PY,AZ/9 (Item 5 from file: 350)

DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014716170

Marketing of aircraft component, aircraft related services in web based environment, involves conducting reverse auction and comparing criteria information for offered and requested component/service

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
US 20020065764	A1	20020530	US 99466262	A	19991217	200257 B
			US 2001903203	A	20010711	

19/TI,PY,AZ/10 (Item 6 from file: 350)

DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014695304

Charnel house and tombstone reverse auction method using internet

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2002005540	A	20020117	KR 200174028	A	20011122	200255 B

19/TI,PY,AZ/11 (Item 7 from file: 350)

DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014283485

Method for reverse - auction , lottery, supply and purchase using b2c of electronic commercial transaction

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2001078846	A	20010822	KR 200122482	A	20010421	200214 B

19/TI,PY,AZ/12 (Item 8 from file: 350)

DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

014026549

Method for selling and buying goods using joint purchase and reverse auction

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2001016226	A	20010305	KR 200070150	A	20001124	200156 B

19/TI,PY,AZ/13 (Item 9 from file: 350)

DIALOG(R)File 350:(c) 2003 Thomson Derwent. All rts. reserv.

013858798

Online reverse auction operating system in communication network, has host server which posts offers and related responses pertaining to item on network for viewable by network users

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200102981	A2	20010111	WO 2000US17762	A	20000628	200136 B
AU 200057744	A	20010122	AU 200057744	A	20000628	200136
AU 727496	B	20001214	AU 9944765	A	19990827	200136
CA 2299018	A1	20010106	CA 2299018	A	20000218	200136
DE 10020783	A1	20010118	DE 1020783	A	20000428	200136
JP 2001022663	A	20010126	JP 99360030	A	19991217	200136
JP 2001084310	A	20010330	JP 99360030	A	19991217	200136
			JP 2000241938	A	19991217	
JP 2001101318	A	20010413	JP 99360030	A	19991217	200138
			JP 2000274203	A	19991217	

19/TI,PY,AZ/14 (Item 10 from file: 350)

DIALOG(R)File 350: (c) 2003 Thomson Derwent. All rts. reserv.

013844238

Request for bid method implemented over communications network between buyer platform, host and vendor platform, by requesting bids for products and/or services over communications network

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200127839	A1	20010419	WO 2000US28075	A	20001010	200134 B
AU 200080105	A	20010423	AU 200080105	A	20001010	200147

19/TI,PY,AZ/15 (Item 11 from file: 350)

DIALOG(R)File 350: (c) 2003 Thomson Derwent. All rts. reserv.

009712458

Quote processing system for procurement of goods and services - provides automatic processing of quote requests from several customers and many potential suppliers

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 9324892	A1	19931209	WO 93US4733	A	19930520	199350 B

19/3, K/15 (Item 11 from file: 350)

DIALOG(R) File 350:Derwent WPIX

(c) 2003 Thomson Derwent. All rts. reserv.

009712458 **Image available**

WPI Acc No: 1993-406011/199350

XRPX Acc No: N93-314190

Quote processing system for procurement of goods and services - provides automatic processing of quote requests from several customers and many potential suppliers

Patent Assignee: PASCAL C D (PASC-I); ROUGHGARDEN E C (ROUG-I)

Inventor: PASCAL C D; ROUGHGARDEN E C

Number of Countries: 017 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 9324892	A1	19931209	WO 93US4733	A	19930520	199350 B

Priority Applications (No Type Date): US 92886772 A 19920521

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

WO 9324892 A1 E 58 G06F-015/22

Designated States (National): JP

Designated States (Regional): AT BE CH DE DK ES FR GB GR IE IT LU MC NL
PT SE

... provides automatic processing of quote requests from several customers and many potential suppliers

...Abstract (Basic): The system includes a programmed central processing unit for processing a customer request for a quote for the procurement of goods or services, the quote request containing one or more quote...

20/TI,PY,AA,AN/1 (Item 1 from file: 256)
DIALOG(R)File 256:(c)2003 Info.Sources Inc. All rts. reserv.

00141795

TITLE: Revamped e-Buy earns applause: Buyers, suppliers call portal...

2002

20/TI,PY,AA,AN/2 (Item 2 from file: 256)
DIALOG(R)File 256:(c)2003 Info.Sources Inc. All rts. reserv.

00130953

TITLE: PCs As Supercomputer: United Technologies links thousands of...

2001

20/TI,PY,AA,AN/3 (Item 3 from file: 256)
DIALOG(R)File 256:(c)2003 Info.Sources Inc. All rts. reserv.

00127443

TITLE: B2B Sellers Fight Back On Pricing

2000

20/TI,PY,AA,AN/4 (Item 4 from file: 256)
DIALOG(R)File 256:(c)2003 Info.Sources Inc. All rts. reserv.

00126475

TITLE: Promises, Promises: B-to-B marketplaces hold great promise, but...

2000

20/TI,PY,AA,AN/5 (Item 5 from file: 256)
DIALOG(R)File 256:(c)2003 Info.Sources Inc. All rts. reserv.

00119942

TITLE: Going, Going, Gone!: E-commerce is leading to an anything-goes...

1999

20/TI,PY,AA,AN/6 (Item 6 from file: 256)
DIALOG(R)File 256:(c)2003 Info.Sources Inc. All rts. reserv.

00119660

TITLE: TradingDynamics build flexible online auctions fast

1999

20/TI,PY,AA,AN/7 (Item 1 from file: 2)
DIALOG(R)File 2:(c) 2003 Institution of Electrical Engineers. All rts.
reserv.

Title: Potential pitfalls of e-auctions
Publication Date: Winter 2001

2001

20/TI,PY,AA,AN/8 (Item 1 from file: 233)
DIALOG(R)File 233:(c) 2003, EBSCO Pub. All rts. reserv.

00668788 02WA08-306
Revamped e-Buy earns applause -- Buyers, suppliers call portal
'effective, more efficient'
2002

20/TI,PY,AA,AN/9 (Item 1 from file: 99)
DIALOG(R)File 99:(c) 2003 The HW Wilson Co. All rts. reserv.

2240490 H.W. WILSON RECORD NUMBER: BAST00057849
Now you're a commodity
2000

20/TI,PY,AA,AN/10 (Item 1 from file: 95)
DIALOG(R)File 95:(c) 2003 FIZ TECHNIK. All rts. reserv.

20021004212
Major retailers usher in era of exchanges, reverse auctions
(Grosse Einzelhandelsunternehmen in der Aera von Tauschboersen (B2B) und
Umkehrauktionen)
2002

22/3,K/1 (Item 1 from file: 256)
DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
(c)2003 Info.Sources Inc. All rts. reserv.

01083992 DOCUMENT TYPE: Product

PRODUCT NAME: Perfect Sourcing 3 (083992)

Perfect Commerce Inc (690881)
1860 Embarcadero Rd #210
Palo Alto, CA 94303-3320 United States
TELEPHONE: (650) 798-3335

RECORD TYPE: Directory

CONTACT: Sales Department

REVISION DATE: 20020530

...TM), and Perfect Insight (TM) components. Perfect Sourcing's Perfect Buyer allows businesses to manage **request** for **quotes** (RFQs) and other sourcing processes. The component is based on negotiation models developed at Stanford...

...TM), which offers system users buyer-side analysis support. The engine works with an unlimited **number** of line **items**, **suppliers**, and **purchasing criteria**.

23/3,K/1 (Item 1 from file: 350)
DIALOG(R)File 350:Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.

014832134 **Image available**
WPI Acc No: 2002-652840/200270

Reverse auction method and system over network
Patent Assignee: SAMSUNG SDS CO LTD (SMSU)

Inventor: KIM J Y; SIM H T

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
KR 2002030178	A	20020424	KR 200060758	A	20001016	200270 B

Priority Applications (No Type Date): KR 200060758 A 20001016

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
KR 2002030178	A	1	G06F-017/60	

Reverse auction method and system over network

Abstract (Basic):

... A reverse auction method and system is provided to enable a buyer to select an optimal service or...

... The method comprises steps of an operator of a reverse auction service site selecting sellers to be assessed or assessment items(200), the operator making a...

...the report according to rating criteria(202), a buyer accessing a web server of the reverse auction service site via a terminal over the internet and inputting a weighting value of each...

...on the assessment data(208), the buyer determining if he or she applies other selection criteria to a selection of the seller (210), the buyer selecting a selection criteria among a price, a service date or a delivery date input by the seller(212), and the buyer selecting a seller based on the selection criteria (214...

23/3,K/2 (Item 2 from file: 350)

DIALOG(R)File 350:Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.

014141267 **Image available**

WPI Acc No: 2001-625478/200172

XRPX Acc No: N01-466225

Automatic system-qualified buyer and seller selection for purchasing good or services over e.g. Internet

Patent Assignee: KISELIK D R (KISE-I)

Inventor: KISELIK D R

Number of Countries: 093 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
WO 200154033	A1	20010726	WO 2001US1855	A	20010119	200172 B
AU 200129651	A	20010731	AU 200129651	A	20010119	200172

Priority Applications (No Type Date): US 2000489233 A 20000121

Patent Details:

Patent No	Kind	Lan Pg	Main IPC	Filing Notes
WO 200154033	A1	E	42 G06F-017/60	

Designated States (National): AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR IE IT KE LS LU MC MW MZ NL OA PT SD SE SL SZ TR TZ UG ZW

Abstract (Basic):

... Utilizes set criteria for buyers and sellers to establish a selected group of sellers qualified to respond to a particular request for a quote by the qualified buyer. Timely responses of the qualified sellers meeting the particular needs established...

23/3, K/3 (Item 3 from file: 350)
DIALOG(R) File 350:Derwent WPIX
(c) 2003 Thomson Derwent. All rts. reserv.

012673480 **Image available**

WPI Acc No: 1999-479587/199941

Related WPI Acc No: 2001-442316

XRPX Acc No: N99-357107

Acquiring commodities whilst managing costs involved e.g. for industry, business and nonprofit organizations

Patent Assignee: RUFFE L J (RUFF-I)

Inventor: RUFFE L J

Number of Countries: 002 Number of Patents: 002

Patent Family:

Patent No	Kind	Date	Applicat No	Kind	Date	Week
AU 9894178	A	19990617	AU 9894178	A	19981127	199941 B
NZ 333142	A	20011026	NZ 333142	A	19981201	200176

Priority Applications (No Type Date): AU 97643 A 19971201

Patent Details:

Patent No	Kind	Lan	Pg	Main IPC	Filing Notes
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AU 9894178	A	40		G06F-017/60	
------------	---	----	--	-------------	--

NZ 333142	A			G06F-017/60	
-----------	---	--	--	-------------	--

Abstract (Basic):

... be used in making a selection of suppliers and then preparing a request for quotations (RFQ) for each commodity which is to be purchased. For each commodity, obtaining from each potential...

...quotation giving prices, terms and conditions of supply; also analyzing the quotations received from potential suppliers against the set of sourcing parameters for selecting suppliers. On the basis of the analysis of quotations a supplier can be chosen...

23/3, K/4 (Item 1 from file: 256)

DIALOG(R) File 256:SoftBase:Reviews,Companies&Prods.

(c) 2003 Info.Sources Inc. All rts. reserv.

01083992 DOCUMENT TYPE: Product

PRODUCT NAME: Perfect Sourcing 3 (083992)

Perfect Commerce Inc (690881)

1860 Embarcadero Rd #210

Palo Alto, CA 94303-3320 United States

TELEPHONE: (650) 798-3335

RECORD TYPE: Directory

CONTACT: Sales Department

REVISION DATE: 20020530

...TM), and Perfect Insight (TM) components. Perfect Sourcing's Perfect Buyer allows businesses to manage request for quotes (RFQs) and other sourcing processes. The component is based on negotiation models developed

at Stanford...

...users buyer-side analysis support. The engine works with an unlimited number of line items, **suppliers**, and purchasing **criteria**.

23/3,K/5 (Item 2 from file: 256)
DIALOG(R)File 256:SoftBase:Reviews,Companies&Prods.
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00130620 DOCUMENT TYPE: Review

PRODUCT NAMES: PerfectMarket Enterprise (025631); ePASS (007111);
LiveExchange Enterprise (730921)

TITLE: Working the Wiggle Room: Online negotiation tools can help...

AUTHOR: Edwards, John
SOURCE: Line56, p51(5) Apr 2001
ISSN: 1534-5408
HOMEPAGE: <http://www.line56.com>

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20020422

...s LiveExchange Enterprise are serving the emerging online negotiation market. Using such software, buyers and **sellers** incorporate a number of **parameters** into every negotiated transaction. For example, a utility company can establish buyers' locations, methods of...
...negotiation vendor. Its ePass technology taps artificial intelligence, simplifying configuration and automating much of the **request** for **quote** (RFQ) process. Emptoris also provides users with evaluation metrics of bidding results. For Moai, its LiveExchange...

23/3,K/6 (Item 1 from file: 35)
DIALOG(R)File 35:Dissertation Abs Online
(c) 2003 ProQuest Info&Learning. All rts. reserv.

758866 ORDER NO: AAD81-23446

OBSERVATION OF INDUSTRIAL PURCHASING DECISIONS ON SUPPLIER CHOICES FOR
LONG-TERM CONTRACTS IN NATURALISTIC SETTINGS

Author: VYAS, NIRANJAN MOHANLAL
Degree: PH.D.
Year: 1981
Corporate Source/Institution: UNIVERSITY OF SOUTH CAROLINA (0202)
Source: VOLUME 42/05-A OF DISSERTATION ABSTRACTS INTERNATIONAL.
PAGE 2275. 550 PAGES

...43 purchasing agents participated in the experience survey, consisting of a structured questionnaire focusing on **factors** contributing to adding a new **supplier**, dropping an existing supplier, or increasing or decreasing the supplier's share of business for...

...be a two step process: (1) Deciding on the number of suppliers to send an **RFQ** (Request for Quotation). (2) After receiving the quotes, selecting the supplier(s) to award contract(s) for the item to be purchased.

A. Supplier Selection for Sending an **RFQ** : (1) Buyers seek new potential sources actively when the number of suppliers on the bidders...
...bidders' list is greater than three and the performance of existing sources is satisfactory. (3) **Criteria** to add potential **suppliers** on the bidders' list...

...are dropped from the bidders' list. Quoting consistently a higher price and not responding to RFQ in past were other factors mentioned for dropping a supplier. (5) A visit from a salesman seems to be a necessary condition for receiving an RFQ by a new supplier.

B. Supplier Selection to Award Contracts. Technical and commercial evaluation of...

File 348:EUROPEAN PATENTS 78-2003/Oct W01
 (c) 2003 European Patent Office
 File 349:PCT FULLTEXT 1979-2002/UB=20031009,UT=20031002
 (c) 2003 WIPO/Univentio
 File 15:ABI/Inform(R) 1971-2003/Oct 13
 (c) 2003 ProQuest Info&Learning
 File 9:Business & Industry(R) Jul/1994-2003/Oct 15
 (c) 2003 Resp. DB Svcs.
 File 610:Business Wire 1999-2003/Oct 16
 (c) 2003 Business Wire.
 File 810:Business Wire 1986-1999/Feb 28
 (c) 1999 Business Wire
 File 275:Gale Group Computer DB(TM) 1983-2003/Oct 15
 (c) 2003 The Gale Group
 File 476:Financial Times Fulltext 1982-2003/Oct 16
 (c) 2003 Financial Times Ltd
 File 624:McGraw-Hill Publications 1985-2003/Oct 15
 (c) 2003 McGraw-Hill Co. Inc
 File 636:Gale Group Newsletter DB(TM) 1987-2003/Oct 15
 (c) 2003 The Gale Group
 File 621:Gale Group New Prod.Annou.(R) 1985-2003/Oct 16
 (c) 2003 The Gale Group
 File 613:PR Newswire 1999-2003/Oct 16
 (c) 2003 PR Newswire Association Inc
 File 813:PR Newswire 1987-1999/Apr 30
 (c) 1999 PR Newswire Association Inc
 File 16:Gale Group PROMT(R) 1990-2003/Oct 15
 (c) 2003 The Gale Group
 File 160:Gale Group PROMT(R) 1972-1989
 (c) 1999 The Gale Group
 File 634:San Jose Mercury Jun 1985-2003/Oct 15
 (c) 2003 San Jose Mercury News
 File 148:Gale Group Trade & Industry DB 1976-2003/Oct 16
 (c) 2003 The Gale Group
 File 20:Dialog Global Reporter 1997-2003/Oct 16
 (c) 2003 The Dialog Corp.
 File 47:Gale Group Magazine DB(TM) 1959-2003/Oct 14
 (c) 2003 The Gale group

Set	Items	Description
S1	26963	(REVERSE OR BIDIRECTIONAL OR BUYER(1W)DRIVEN) (3N) (AUCTION? ? OR NEGOTIAT? OR HAGGL? OR BARGAINED OR BARGAINING) OR REQUEST(3W)QUOTE? OR RFQ
S2	274708	(SELLER? OR RETAILER? OR VENDOR? OR MERCHANT? ? OR SUPPLIER? OR DEALER? ? OR DISTRIBUTOR?) (3N) (PRICING OR PRICE? ? OR FEE OR FEES)
S3	409271	(SELLER? OR RETAILER? OR VENDOR? OR MERCHANT? ? OR SUPPLIER? OR DEALER? ? OR DISTRIBUTOR?) (3N) (INVENTORY OR INVENTORIES OR STOCK OR QUANTITY OR QUANTITIES OR AMOUNT OR NUMBER OR SUPPLY?)
S4	936	S1 AND S2 AND S3
S5	10482	S2(10N) ((MANY OR MULTIPLE OR SEVERAL OR NUMEROUS? OR PLURAL? OR MYRIAD OR COMPET?) (2W) (SELLER? OR RETAILER? OR VENDOR? - OR MERCHANT? ? OR SUPPLIER? OR DEALER? ? OR DISTRIBUTOR?))
S6	94	S1 AND S3 AND S5
S7	33	S6 FROM 348,349
S8	61	S6 NOT S7
S9	11	S8 NOT PY>1996
S10	8	RD (unique items)

7/TI,PY,AZ/1 (Item 1 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

01049120

SYSTEM FOR SUPPORTING BUSINESS AND METHOD FOR PURCHASING AND MERCHANDISING
ITEMS BY USING THE SYSTEM
SYSTEME POUR TRANSACTIONS COMMERCIALES ET METHODES D'ACHAT ET DE
COMMERCIALISATION CORRESPONDANTES
Publication Year: 2003

7/TI,PY,AZ/2 (Item 2 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

01037485

DEMAND-INITIATED INTELLIGENT NEGOTIATION AGENTS IN A DISTRIBUTED SYSTEM
AGENTS INTELLIGENTS DE NEGOTIATION OUVERTS A DES DEMANDES SITUÉES DANS UN
SYSTEME REPARTI
Publication Year: 2003

7/TI,PY,AZ/3 (Item 3 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00943767

SYSTEM, METHOD AND COMPUTER PROGRAM PRODUCT FOR A SUPPLY CHAIN MANAGEMENT
SYSTEME, PROCEDE ET PRODUIT PROGRAMME INFORMATIQUE CONCUS POUR UNE GESTION
DE CHAINE D'APPROVISIONNEMENT
Publication Year: 2002

7/TI,PY,AZ/4 (Item 4 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00940319

MARKETPLACES FOR ON-LINE CONTRACT NEGOTIATION, FORMATION AND PRICE AND
AVAILABILITY QUERYING
PLACES DE MARCHE PERMETTANT DE VÉRIFIER LES DEMANDES DE NEGOCIATION, LA
FORMATION, LA TARIFICATION ET LA DISPONIBILITÉ EN LIGNE
Publication Year: 2002

7/TI,PY,AZ/5 (Item 5 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00890257

CUSTOMIZABLE GROUP INITIATIVE
INITIATIVE DE GROUPE POUVANT ÊTRE PERSONNALISÉE
Publication Year: 2002

7/TI,PY,AZ/6 (Item 6 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00865390

SYSTEM AND METHOD FOR MULTIPLE CURRENCY TRANSACTIONS
SYSTEME ET PROCEDE DE TRANSACTIONS EN MONNAIES MULTIPLES
Publication Year: 2001

7/TI,PY,AZ/7 (Item 7 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00862510

SYSTEMS AND METHODS FOR REVERSE AUCTION OF FINANCIAL INSTRUMENTS
SYSTEME ET PROCEDE DE MISE AUX ENCHÈRES INVERSEES D'INSTRUMENTS FINANCIERS

Publication Year: 2001

7/TI,PY,AZ/8 (Item 8 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00851775
ADVANCED ASSET MANAGEMENT SYSTEMS
SYSTEMES DE GESTION D'AVOIRS PERFECTIONNES
Publication Year: 2001

7/TI,PY,AZ/9 (Item 9 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00843149
E-COMMERCE FOREIGN EXCHANGE METHOD AND APPARATUS
PROCEDE ET APPAREIL D'OPERATIONS SUR DEVISES PAR COMMERCE ELECTRONIQUE
Publication Year: 2001

7/TI,PY,AZ/10 (Item 10 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00842058
METHOD AND APPARATUS FOR A PREBID AND PRESERVING COMMITMENT WITH BUYER
INTERACTIVITY
PROCEDE ET DISPOSITIF D'OFFRE PRELIMINAIRE PERMETTANT DE MAINTENIR UN
ENGAGEMENT EN TERMES D'INTERACTIVITE D'ACHAT
Publication Year: 2001

7/TI,PY,AZ/11 (Item 11 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00840414
UNIVERSAL METHOD AND SYSTEM FOR CONDUCTING EXCHANGES OVER A NETWORK
PROCEDE ET SYSTEME UNIVERSELS PERMETTANT D'EFFECTUER DES ECHANGES SUR UN
RESEAU
Publication Year: 2001

7/TI,PY,AZ/12 (Item 12 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00838912
MARKETPLACES INVOLVING BUSINESS RULES FOR PARTIALLY AUTOMATED GENERATION OF
QUOTES
PLACES DE MARCHE COMPRENANT DES REGLES COMMERCIALES UTILES POUR GENERER DE
MANIERE PARTIELLEMENT AUTOMATIQUE DES COTES
Publication Year: 2001

7/TI,PY,AZ/13 (Item 13 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00835842
SYSTEM AND METHOD FOR MATCHING BUYERS AND SELLERS IN A MARKETPLACE
SYSTEME ET PROCEDE DE MISE EN CORRESPONDANCE D'ACHETEURS ET DE VENDEURS
DANS UN MARCHE
Publication Year: 2001

7/TI,PY,AZ/14 (Item 14 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00834643

METHOD AND APPARATUS FOR TRIGGERING ELECTRONIC COMMERCIAL TRANSACTIONS FOR SURPLUS INVENTORY OR UNSCHEDULED PARTS NEEDS
PROCEDE ET APPAREIL DESTINE A FACILITER DES TRANSACTIONS COMMERCIALES ELECTRONIQUES PORTANT SUR UN STOCK EXCEDENTAIRE OU DES PIECES NON PROGRAMMEES
Publication Year: 2001

7/TI,PY,AZ/15 (Item 15 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00833797

METHOD AND PROCESS FOR PROVIDING RELEVANT DATA, COMPARING PROPOSAL ALTERNATIVES, AND RECONCILING PROPOSALS, INVOICES, AND PURCHASE ORDERS WITH ACTUAL COSTS IN A WORKFLOW PROCESS
PROCEDE ET PROCESSUS PERMETTANT D'OBTENIR DES DONNEES PERTINENTES, DE COMPARER DES PROPOSITIONS ALTERNATIVES ET DE RAPPROCHER DES PROPOSITIONS, DES FACTURES ET DES BULLETINS DE COMMANDE AVEC DES COUTS EFFECTIFS DANS UN PROCESSUS DE DEROULEMENT DU TRAVAIL
Publication Year: 2001

7/TI,PY,AZ/16 (Item 16 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00829945

METHOD AND APPARATUS FOR SOURCING PRODUCTS
PROCEDE ET APPAREIL D'APPROVISIONNEMENT EN PRODUITS
Publication Year: 2001

7/TI,PY,AZ/17 (Item 17 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00820379

METHOD AND SYSTEM FOR PARTIAL QUANTITY EVALUATED RANK BIDDING IN ONLINE AUCTIONS
PROCEDE ET SYSTEME PERMETTANT DE METTRE AUX ENCHERES DES QUANTITES PARTIELLES SELON UN CLASSEMENT
Publication Year: 2001

7/TI,PY,AZ/18 (Item 18 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00820363

METHOD AND SYSTEM FOR CORRECTING MARKET FAILURES WITH PARTICIPANT ISOLATION IN DUTCH STYLE ONLINE AUCTIONS
PROCEDE ET SYSTEME DE CORRECTION DES DÉFAILLANCES DU MARCHÉ LORS DE LA LOCALISATION D'UN PARTICIPANT DANS DES VENTES AUX ENCHERES EN LIGNE DE TYPE ENCHERES AU RABAIS
Publication Year: 2001

7/TI,PY,AZ/19 (Item 19 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00807401

METHODS AND SYSTEMS FOR MARKET CLEARANCE
PROCEDES ET SYSTEMES DESTINES A L'EQUILIBRE DU MARCHE
Publication Year: 2001

7/TI,PY,AZ/20 (Item 20 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00806392

TECHNOLOGY SHARING DURING ASSET MANAGEMENT AND ASSET TRACKING IN A NETWORK-BASED SUPPLY CHAIN ENVIRONMENT AND METHOD THEREOF
PARTAGE TECHNOLOGIQUE LORS DE LA GESTION ET DU SUIVI DU PARC INFORMATIQUE DANS UN ENVIRONNEMENT DU TYPE CHAINE D'APPROVISIONNEMENT RESEAUTEE, ET PROCEDE ASSOCIE

Publication Year: 2001

7/TI,PY,AZ/21 (Item 21 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00806389

SCHEDULING AND PLANNING BEFORE AND PROACTIVE MANAGEMENT DURING MAINTENANCE AND SERVICE IN A NETWORK-BASED SUPPLY CHAIN ENVIRONMENT
PROGRAMMATION ET PLANIFICATION ANTICIPEE, ET GESTION PROACTIVE AU COURS DE LA MAINTENANCE ET DE L'ENTRETIEN D'UN ENVIRONNEMENT DU TYPE CHAINE D'APPROVISIONNEMENT RESEAUTEE

Publication Year: 2001

7/TI,PY,AZ/22 (Item 22 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00806384

NETWORK AND LIFE CYCLE ASSET MANAGEMENT IN AN E-COMMERCE ENVIRONMENT AND METHOD THEREOF
GESTION D'ACTIFS DURANT LE CYCLE DE VIE ET EN RESEAU DANS UN ENVIRONNEMENT DE COMMERCE ELECTRONIQUE ET PROCEDE ASSOCIE

Publication Year: 2001

7/TI,PY,AZ/23 (Item 23 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00806383

COLLABORATIVE CAPACITY PLANNING AND REVERSE INVENTORY MANAGEMENT DURING DEMAND AND SUPPLY PLANNING IN A NETWORK-BASED SUPPLY CHAIN ENVIRONMENT AND METHOD THEREOF
PLANIFICATION EN COLLABORATION DES CAPACITES ET GESTION ANTICIPEE DES STOCKS LORS DE LA PLANIFICATION DE L'OFFRE ET DE LA DEMANDE DANS UN ENVIRONNEMENT DE CHAINE D'APPROVISIONNEMENT FONDEE SUR LE RESEAU ET PROCEDE ASSOCIE

Publication Year: 2001

7/TI,PY,AZ/24 (Item 24 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00806382

METHOD FOR AFFORDING A MARKET SPACE INTERFACE BETWEEN A PLURALITY OF MANUFACTURERS AND SERVICE PROVIDERS AND INSTALLATION MANAGEMENT VIA A MARKET SPACE INTERFACE
PROCEDE DE MISE A DISPOSITION D'UNE INTERFACE D'ESPACE DE MARCHE ENTRE UNE PLURALITE DE FABRICANTS ET DES FOURNISSEURS DE SERVICES ET GESTION D'UNE INSTALLATION VIA UNE INTERFACE D'ESPACE DE MARCHE

Publication Year: 2001

7/TI,PY,AZ/25 (Item 25 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00799880

INTERNET-BASED MARKET HOSTING METHOD FOR ELECTRONIC PROXY CURRENCY (EPC) EXCHANGE

PROCEDE D'HEBERGEMENT D'UN MARCHE SUR L'INTERNET POUR ECHANGE DE MONNAIE
ELECTRONIQUE FICTIVE (EPC)

Publication Year: 2001

7/TI,PY,AZ/26 (Item 26 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00796212

METHOD AND SYSTEM FOR CONDUCTING AN INVERSE AUCTION
PROCEDE ET SYSTEME POUR CONDUIRE UNE VENTE AUX ENCHERES DEGRESSIVES
Publication Year: 2001

7/TI,PY,AZ/27 (Item 27 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00787035

METHOD AND APPARATUS FOR ADVERTISING AND SOFTWARE THEREFOR
TECHNIQUE ET DISPOSITIF UTILISES A DES FINS PUBLICITAIRES ET LOGICIEL
CORRESPONDANT

Publication Year: 2001

7/TI,PY,AZ/28 (Item 28 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00776249

INTERACTIVE OPEN BID EXCHANGE FOR BUYER/SELLER TRANSACTIONS
SYSTEME INTERACTIF D'APPELS D'OFFRES POUR REALISER DES TRANSACTIONS ENTRE
DES ACHETEURS ET DES VENDEURS

Publication Year: 2001

7/TI,PY,AZ/29 (Item 29 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00762430

COLLECTIVE PROCUREMENT MANAGEMENT SYSTEM
SYSTEME DE GESTION D'APPROVISIONNEMENT COLLECTIF
Publication Year: 2000

7/TI,PY,AZ/30 (Item 30 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00752111

METHOD AND APPARATUS FOR MANAGING MULTIPLE ON-LINE VENDORS THROUGH A
REVERSE FRANCHISE
PROCEDE ET APPAREIL DE GESTION EN LIGNE PAR FRANCHISE INVERSE DE PLUSIEURS
VENDEURS

Publication Year: 2000

7/TI,PY,AZ/31 (Item 31 from file: 349)
DIALOG(R)File 349:(c) 2003 WIPO/Univentio. All rts. reserv.

00569850

A SYSTEM AND METHOD FOR COMPETITIVE PRICING AND PROCUREMENT OF CUSTOMIZED
GOODS AND SERVICES
SYSTEME ET PROCEDE DE DETERMINATION DE PRIX ET D'ACHATS COMPETITIFS
D'ARTICLES ET DE SERVICES PERSONNALISES
Publication Year: 2000

7/TI,PY,AZ/32 (Item 32 from file: 349)

00566631

ELECTRONIC COMMERCE SEARCH, RETRIEVAL AND TRANSACTION SYSTEM
SYSTEME DE RECHERCHES, D'EXTRACIONS ET DE TRANSACTIONS POUR LE COMMERCE
ELECTRONIQUE

Publication Year: 2000

7/TI,PY,AZ/33 (Item 33 from file: 349)

DIALOG(R) File 349: (c) 2003 WIPO/Univentio. All rts. reserv.

00145268

IMPROVED ELECTRONIC MAINTENANCE SUPPORT WORKSTATION
STATION DE TRAVAIL POUR LE SERVICE DE MAINTENANCE DE PRODUITS ELECTRONIQUES

Publication Year: 1988

00145268

IMPROVED ELECTRONIC MAINTENANCE SUPPORT WORKSTATION
STATION DE TRAVAIL POUR LE SERVICE DE MAINTENANCE DE PRODUITS ELECTRONIQUES

Patent Applicant/Assignee:

WESTINGHOUSE ELECTRIC CORPORATION,

Inventor(s):

CALLOWAY Jack D,
HOLZER Raymond F,
MATHENY Stephen E,
ORWIG Gary W,

Patent and Priority Information (Country, Number, Date):

Patent: WO 8802152 A1 19880324
Application: WO 87US2412 19870917 (PCT/WO US8702412)

Priority Application: US 86346 19860919

Designated States: AT BE CH DE FR GB IT JP LU NL SE

Publication Language: English

Fulltext Word Count: 5980

Fulltext Availability:

Detailed Description
Claims

Detailed Description

... of needed parts.

Generally, if the part number is known, the user may enter the **supplier** 's part **number** or the customer's stock. number through the keyboard 20 and the work station 10...

...as indicated by block

52, the keyboard 20 (Figure 1A) is used to enter the **supplier** 's part **number** or customeros stock number as indicated by blocks 54 and 56. A routine in the...the user has parts product information of importance in making a decision among-parts from **competing suppliers** .

Pricing information is also included in the part detail file. Preferably, the price data display is... .

...which it is used, and the top level assemblies in which it is used. The **supplier** 's part **number** is also shown along with the corresponding customer's stock number and a description of...

...includes lead time and stocks on hand. The stock-on-hand record can be the **supplier** 's **inventory** or the user's inventory or it can be both, with the user making a...

...by the user.

Blocks 48 and 49 respectively provide for purchase order data input and **RFQ** input. All purchase orders and **RFQ** 's are listed in permanent files as shown.

In the purchase order sequence 112 (Figure processing after the quantity and customer stock numbers are confirmed.

The **RFQ** sequence 120 is entered if the user initially selects it or if the user has...

...of price information is communicated to the user and a switchover is made to the **RFQ** sequence. Once the **RFQ** sequence has been entered, an **RFQ** part detail screen is displayed as shown in the Appendix.

As previously considered, relevant part information is displayed, Block 122 prompts the user for the **RFQ** number, the item number and the quantity required. The **RFQ** is added to the **RFQ** list in block 124 and it is transmitted to the supplier's computer for a price quotation.

After either the end of the **PO** or the **RFQ** sequence, the user is prompted to check whether the record customer stock number...

...time.

Price security is supported by the system operation as described. A **PO** or **RFQ** sequence is the only way in which the EMS work station 10 can be operated to display price data. Once the user initiates a **PO** or **RFQ** sequence, the sequence must be completed and data related to the sequence execution is stored in the **PO** list or **RFQ** list. Thus, legitimate customer price inquiries are facilitated while improper price fishing expeditions are discouraged...Time Loc Onhand Ship Date Pur-order Item G.O.No (JJ)
860226 20 Days'

Stock

Vendor : Cat.No.

Quality Notes.

Where Usea Qty Fig.No

KNIFE SWITCH 4 7.4

Quantity...

Claim

... set forth in claim 14 wherein detail part information further includes where used information and stock availability information includes **supplier** and/or user **inventory** information.

is 17. An EMS work station as set forth in claim 16 wherein selection means are provided for displaying either user or **supplier** **inventory** information.

18 An EMS work station as set forth in claim 14 wherein detailed part information further includes where used information and stock availability information includes **supplier** and/or user **inventory** information.

19 An EMS work station as set forth in claim 10 wherein

means are...claim 22 wherein said selection means includes a purchase order text screen pod and a **request** for **quote** text screen pod displayed on said text screen.

24 An EMS work station as set...

...the R.F.Q. number, the item number and the quantity required when the **request** for **quote** sequence is selected.

26 An EMS work station as set forth in claim 24 wherein...

10/3,K/1 (Item 1 from file: 15)
DIALOG(R) File 15:ABI/Inform(R)
(c) 2003 ProQuest Info&Learning. All rts. reserv.

00634385 92-49325

How to Choose a Treasury Workstation

Masonson, Leslie N.

Healthcare Financial Management v46n9 PP: 15 Sep 1992

ISSN: 0735-0732 JRNLD CODE: HFM

WORD COUNT: 756

...ABSTRACT: used to automate the steps necessary to manage a company's cash flow. A limited **number** of **vendors** supply treasury workstations, with customized systems costing between \$35,000 to \$100,000, and off-the...

...s service. 5. Send a request for proposal (RFP) to one or 2 vendors. 6. Request a price quote. 7. Check the financial condition of any vendors being considered. 8. Sign a contract with...

...TEXT: with purchased modules costs between \$20,000 and \$50,000, not including the monthly maintenance fees.

NUMEROUS MODULES

Most **vendors** offer modules that can be individually purchased, including:

* Daily cash position worksheet * Target balances * Debt...

... the brochures and speaking with other financial managers who have already installed a workstation. 6. Request a price quote on the identical modules that the vendor believes will meet your specific needs. This is...

10/3,K/2 (Item 1 from file: 810)

DIALOG(R) File 810:Business Wire

(c) 1999 Business Wire . All rts. reserv.

0617335 BW0019

ACQUION: ACQUION achieves what others hope to accomplish; Global Electronic Trading Services GETS, conquers electronic commerce

August 26, 1996

Byline: Business Editors/High-Tech Writers

...SUMMARY

- Streamlines transaction cycle reducing hours and costs spent on requisitions and purchase orders
- Improved **pricing** agreements with **suppliers** through internal and ACQUION leveraging
- Global sourcing from **multiple suppliers** - improved material availability
- Comparative Shopping in real time with up-to-date information
- Automatic Validation...

...status of the quotation. GETS provides us with acknowledgement status categories for all of our **RFQ**'s, **PO**'s (purchase order) and **CO**'s (change order) by simply pointing and clickingGETS also ensures material availability by providing users with alternate sources of **supply**.

Suppliers

GETS provides **suppliers** with a facility to create and maintain a single catalog that is globally accessible to...

10/3,K/3 (Item 1 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2003 The Gale Group. All rts. reserv.

02403558 Supplier Number: 43161321 (USE FORMAT 7 FOR FULLTEXT)

Focus on government

Computer Reseller News, p85

July 20, 1992

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 598

... access to its General Services Administration (GSA) schedule.

On its GSA Schedule Contract, the PC vendor offers a **number** of product lines, including its new ADS:4 Series, consisting of various 486-based desktop...

...Peter Noonan, Advanced Digital Systems' vice president of sales and marketing, while both series are **competitively priced**, **distributors** can market the products in different ways. The companies can sell Advanced Digital Systems' brand...

...as a solution for open-bid situations.

'The Ltd. line was designed specifically to win (**request for quotes**). There aren't a lot of bells and whistles on the machines, because many government...

10/3,K/4 (Item 2 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2003 The Gale Group. All rts. reserv.

02126841 Supplier Number: 42758519 (USE FORMAT 7 FOR FULLTEXT)

CAD/CAE/CAM: Tools for auto part development

Rubber & Plastics News, p37

Feb 17, 1992

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 4128

... want to consider only those suppliers who can give you what you need. Reduce the **number** of **suppliers** you wish to consider to a relatively small **number**.

Evaluating **suppliers** is time consuming and expensive for both you and the supplier; the fewer the better...

...unacceptable performance for all applications.

Make sure you know the software and hardware maintenance charges.

Many **suppliers** charge maintenance fees on an annual basis, with a full range of options for coverage and service. Consider...the purchase contract for the equipment. The most important items to be included in your **RFQ** (Request for Quotation) are: intended system tasks, applications and desired results; hardware and environmental conditions...

10/3,K/5 (Item 3 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2003 The Gale Group. All rts. reserv.

01481532 Supplier Number: 41793544 (USE FORMAT 7 FOR FULLTEXT)

IBM rebate controversy Would PS/2 price cuts help?

Computer Reseller News, p1

Jan 14, 1991

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 741

... the channel have determined they would rather make money than gain market share, with a **number** of **dealers**, including The Computer Factory Inc., MicroAge, DataFlex and Sears Business Centers saying they did not...

...go to the street.

The issue has raised the question of when IBM will announce **price** reductions, and **many dealers** --regardless of their view of Partnership Plus--said they are frustrated that the vendor has...

...the channel thinks prices will come down, half don't know. There are some RFQs (**request for quotes**) around, and people don't know what to do with them. The gamblers are bidding...

10/3, K/6 (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c) 2003 The Gale Group. All rts. reserv.

08860930 SUPPLIER NUMBER: 18479039
Buyers' guide to software. (purchasing department software) (Buyers Guide)
Avery, Susan
Purchasing, v120, n11, p125(10)
July 11, 1996
DOCUMENT TYPE: Buyers Guide ISSN: 0033-4448 LANGUAGE: English
RECORD TYPE: Fulltext; Abstract
WORD COUNT: 7168 LINE COUNT: 00637

... that allow users to copy existing POs after entry. Features include the ability to anticipate **stock** shipments from **suppliers**, inquire about a PO by **number**, product, **supplier**, or location; and to monitor items received, rejected, or returned. User-definable "allowable variances" analyze...

...history and open order status); Supplier Performance (which rates delivery, price, quality, and over-all **supplier** performance); Inventory Control (with inventory status, usage history, and automatic reorder analysis); and Payment Approval that allows...

...support modules which maintain a database of suppliers for each item and can generate user/ **supplier** item **number** cross reference lists, best leadtime analysis, best price ...in real time. Users can order/receive items for multiple warehouses, process inventory and non- **inventory** items, and print **supplier** SKU numbers on the order. Purchase Orders allows users to plan for future deliveries, and...

...conversion to POs); Inventory (inventory balances tracked at multiple inventory warehouse locations); Request for Quotations (**RFQ** generation for preferred suppliers, supplier bid entry, and conversion of successful suppliers' **RFQ** to PO); Accounts Payable interface (online matching of invoice to the PO and receipts, and...

...914) 631-6930; E-mail: info@clientsoft.com
Command Line. CLC-PM4 features user-defined **inventory**, purchasing, and **supplier** item masters and can include items to be tracked. Multiuser, PC-based real-time system...requisition through the bid process, purchase, receipt, and issue from stock. Included modules are Requisitions, **Request for Quote**, Blanket Order Contracts, Purchase Order, Stock Room Control, Tool Kitting, Bill of Materials, Receiving, Job...and receipts of stock items automatically update the Stockroom files. Purchasing history is maintained by **stock number** and by **supplier**. Layout of the PO is user defined. Companion product, FCC Stockroom Inventory, is a multi...to be drop shipped directly to customers; perform on-screen inquiries for each PO; analyze **suppliers** ' quality, performance, and **price** variance; track receivings by lot and serial **number**; and use **multiple supplier** part

numbers for each inventoried item. Tel: (800) 468-0834. Fax: (617) 382-0239.
Manufacturing...

...influence a negotiation. There are three modules that can be added onto Negotiator Pro: Purchasing, **Supplier** Relations, and **Inventory** Control. Tel: (617) 738-9300; Fax: (617) 734-3308.

Palmas Development. PURCHASING plus+ is a...of non-stock items. Non-stock purchase analysis reports suggest items to be considered for stock or blanket POs. **Supplier** analysis reports track ontime performance as well as non-compliance. Tel: (800) 388-3914; Fax...

...stock and non-stock items, as well as blanket POs, complete buy history, inventory control, **RFQ** generation, quote tracking, expediting, sourcing, invoice matching, and a complete ad hoc report generation tool...order types, flexible receipt processing, the ability to purchase and receive kits or kit components, **supplier** performance analysis, receipt... quantities variance control, and automatic voucher creation from PO receipt entry. Tel: (419) 424-0422; Fax...

...the entire system, GATEWAY C/S provides automated data entry through the use of catalog, **stock**, **inventory**, **supplier**, and system tables databases. To further tailor the system, modules such as Receiving, A/P...

10/3, K/7 (Item 2 from file: 148)
DIALOG(R) File 148: Gale Group Trade & Industry DB
(c) 2003 The Gale Group. All rts. reserv.

07895159 SUPPLIER NUMBER: 16924733 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Software buyers' guide. (Buyers Guide)
Purchasing, v118, n8, p59(6)
May 18, 1995
DOCUMENT TYPE: Buyers Guide ISSN: 0033-4448 LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 6644 LINE COUNT: 00579

... that allow users to copy existing POs after entry. Features include the ability to anticipate **stock** shipments from **suppliers**; inquire about a PO by **number**, product, **supplier**, or location; and to monitor items received, rejected, or returned. User-definable "allowable variances" analyze...

...recording/history and open order status); Supplier Performance (which rates delivery, price, quality, and overall **supplier** performance); **Inventory** Control (with inventory status, usage history, and automatic reorder analysis); and Payment Approval that allows...

...PO writing and tracking capability. POs are monitored on an individual transaction basis by item **number**, **supplier** **number**, PO **number**, due date, days overdue, manufacturing order number, and/or job **number**. Also included are **supplier** performance and procurement support modules, which maintain a database of each supplier for each item...

...conversion to POs); Inventory (inventory balances tracked at multiple inventory warehouse locations; Request for quotations (**RFQ** generation for selected suppliers, supplier bid entry, and conversion of successful suppliers' **RFQ** to a PO); Accounts payable interface (on-line matching of invoice to the PO and...Tel:..(914) 631-5365; Fax: (914) 631-6930..

Command Line. CLC-PM4 features user-defined **inventory**, purchasing, and **supplier** item masters and can include items to be tracked. The multi-user, PCbased realtime system...requisition through the bid process, purchase, receipt, and issue from stock. Included modules are Requisitions, **Request for Quote**, Blanket Order Contracts, Purchase Order, Stock Room Control, Tool Kitting, Bill of Materials, Receiving, and...

...and receipts of stock items automatically update the Stockroom files. Purchasing history is maintained by **stock** **number** and by **supplier**.

Layout of the PO is user defined. Companion product, FCC Stockroom Inventory, is a multi...to be drop shipped directly to customers; perform on-screen inquiries for each PO; analyze suppliers quality, performance, and price variance; track receivings by lot and serial number; use multiple supplier part numbers for each (614) 382-0239.

Microcomputer Specialists., MISsys Manufacturing System offers integrated purchasing...

...inventory control system for mid- to large-sized organizations. Features include electronic requisitioning/approval/routing, RFQ generation/tracking/bid tabulation, PO generation and tracking, receiving, full inventory control, bill of materials...

...of non-stock items. Non-stock purchase analysis reports suggest items to be considered for stock or blanket POs. Supplier analysis reports track on-time performance as well as non-compliance. System runs on the...stock and non-stock items, as well as blanket POs, complete buy history, inventory control, RFQ generation, quote tracking, expediting, sourcing, and complete ad-hoc report generation system. New functions include...

10/3, K/8 (Item 3 from file: 148)
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Purchasing, v115, n6, p49(6)
Oct 21, 1993
DOCUMENT TYPE: Buyers Guide ISSN: 0033-4448 LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT; ABSTRACT
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... and open order status); vendor performance module (with rating of delivery, price, quality, and overall vendor performance); inventory control module (with inventory status, usage history, and automatic reorder analysis); and an accounts payable...

...tracking capability. Purchase orders are monitored on an individual transaction (line item) basis by item number, vendor number, PO number, due date, days overdue, manufacturing order number, and/or job number. Also included are vendor performance and procurement support modules, which maintain a database of each supplier for each item...

...orders; inventory, with inventory balances tracked at multiple inventory warehouse locations; request for quotations, with RFQ generation for selected vendors, vendor bid entry, and conversion of successful vendor's RFQ to a purchase order; accounts payable interface, with on-line matching of invoice to the...inventory, daily bucket, lot-for-lot approach allows purchasing managers to establish JIT systems with vendors. It captures all inventory transactions in a disk file audit trail allowing the user to generate purchase price variance...

...a complete purchasing system from requisitions and purchase orders to receiving and automatic update of inventory, vendor, and purchasing history files. POs can include essentially an unlimited number of items for inventory...

...and receiving ticket; handles invoice adjustments, prepayments, taxes, etc.; vendor performance analysis; automatic conversion from RFQ to PO; totally paperless purchasing; EDI features; electronically approved purchases for separate stockrooms or warehouse; barcoding; automatic requisition capability; RFQ bid analysis; and many other custom features. Systems can be customized for users' part numbers...The system supports the complete procurement cycle from requisition through payment of the invoice.

The **vendor** file, **inventory** file, and accounting file make up the database from which all the other documents are...features include the ability to track receivings by lot and serial number; the use of **multiple vendor** part numbers for each vendor item; ability to analyze **vendors** ' quality, performance, and **price** variance; and the ability to know when early shipments and over/under shipments occur. Fax...

...stock and non-stock items, as well as blanket POs, complete buy history, inventory control, **RFQ** generation, quote tracking, expediting, sourcing, and a complete ad-hoc report-generation system. New functions...notices printed for the supplier. Open purchase order reports are available in sequence by **PO number**, **item number**, and **supplier**. These reports also may be produced for a selected range of delivery dates to provide...

...supplier performance information may be monitored at the time of receipt to help in subsequent **supplier** selection. **Inventory** summary and open order detail information also is maintained as POs are issued or received

...expensive graphics board, high-resolution monitor, or mouse. The software maintains all label data, (part **number**, **supplier code**, serial **number**, etc.) after the initial entry. A history file of all labels printed is generated automatically...

...with any NETBIOS type network. Specific functions included in the basic system are: requisition processes, **RFQ** processes, purchase order processes, expediting processes, vendor processes/performance, receiving processes, and report processes. Value...